



Uunngu

Wunambal Gaambera Country

KIMBERLY COAST, WESTERN AUSTRALIA



Healthy Country Plan

Uunguu Visitor Management Plan (March 2014)

Uunguu Visitor Pass



*Welcoming and managing visitors
to Wunambal Gaambera Country*



This Uunguu Visitor Management Plan has been prepared by Wunambal Gaambera Aboriginal Corporation (WGAC) under the Wunambal Gaambera Healthy Country Plan 2010-20, and authorised by the Wanjina Wunggurr (Uunguu) native title holders of the Wanjina Wunggurr (Uunguu) determined area in the north Kimberley, see [*Goonack v State of WA* [2011] FCA516 and *Peurmora v State of WA* [2012] FCA 1334].

March 2014

This Uunguu Visitor Management Plan is the policy and implementation guide (Strategy 5) for WGAC to achieve Objective 4 of the Wunambal Gaambera Healthy Country Plan 2010-20, that states “By 2014 we will be managing visitors to Wunambal Gaambera Country and promoting respect for our country in accordance with Wanjina Wunggurr Law”.

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Table of Contents

Abbreviations and Acronyms	4	Tour Operator's Registration	20
Executive Summary	5	On-line Payments System	20
Location of Wunambal Gaambera Country	7	UVP Pricing	21
1.0 Overview – Uunguu Visitor Management Plan	8	3.4 UVMP Fee Protocol	21
1.1 Introduction	8	3.5 UVMP Industry Package	22
1.2 Visitor Management Issues	9	3.6 Stakeholder Linkages	22
1.3 UVMP Principles	9	4.0 WGAC Visitor Management operations	24
1.4 UVMP Objectives	10	4.1 UVMP Business Plan Review	24
1.5 UVMP Strategies	10	4.2 WGAC Operations and Facilities	24
2.0 UVMP Authority	11	WGAC Healthy Country Team	
Permission	11	– Uunguu Rangers	24
Visitors to Wunambal Gaambera Country	11	UVMP Workforce Development	24
Wunambal Gaambera Authority	12	UVMP Communication Strategy	25
Aboriginal Reserves and Heritage Protection	12	UVMP Front-office Facilities	25
Maintenance of the Uunguu Assets Register	13	Uunguu Healthy Country	26
Trespassing Uunguu Assets	13	5.0 UVMP Finances	28
2.0 UVMP Structure	14	5.1 UVMP Financial Model	28
2.1 UVMP Zones	14	UVP Transition	28
2.2 Visitor Locations	14	Financial Summary	29
2.3 Visitor Areas	17	Expenses Summary	30
2.4 Procedure to Close or Vary a Visitor Location	17	5.2 UVMP Impact	
2.5 Exclusive Visitor Use of an Uunguu Asset	17	– Wunambal Gaambera People	33
3.0 UVMP Implementation	18	Uunguu Visitor Benefit Fund (UVBF)	34
3.1 Implementation Phases	18	5.3 Best Practice and Risk Management	35
3.2 UVMP Fee Structure	18	Best Practice	35
Uunguu Visitor Pass Funds	19	Risk Management	36
Uunguu Visitor Pass Fees	19	Attachment 1 Visitor Location Schedule	
Industry Transition	119	Attachment 2 UVMP Standard Access Conditions – and UVP Signage	
3.3 UVMP Registration and Fee Payments	20	Attachment 3 Financial Model	

Abbreviations and Acronyms

CR	Coast Remote Zone salt-water, coast , islands, estuaries and mainland locations not connected to external roads and divided into Wunambal and Gaambera (sub Zones) as shown on map 3.
FIT	Flexible Itinerary (or Fully Independent) Traveller - typically those travellers who make own arrangements.
GT	Group Traveller - typically those visitors that arrive as part of an organised package tour,
MS	Managed Site
RZ	Road Zone – Ngauwudu is the area commonly known as Mitchell Plateau connected by the Port Warrender Road commencing from Munurru at the King Edward River west to Punamii-Uunguu (Mitchell Falls) and north to Port Warrender as shown on map 3
SA	Special Activity - includes Bushwalking, Fishing, Birdwatching whether by a GT or FIT
HCP	Wunambal Gaambera Healthy Country Plan 2010-20
IUCN	International Union for Conservation of Nature
IPA	Indigenous Protected Area and in Wunambal Gaambera context the Uunguu IPA
UVBF	Uunguu Visitor Benefit Fund
UVMP	Uunguu Visitor Management Plan
UVP	Uunguu Visitor Pass
VIMS	Visitor Impact Monitoring System
VL	Visitor Location
VLP	Visitor Location Panel
WGAC	Wunambal Gaambera Aboriginal Corporation ICN 3154 incorporated 1998 at www.oric.gov.au
WWPBC	Wanjina Wunggurr (Native Title) Aboriginal Corporation RNTBC (ICN4692)

Wunambal Gaambera people	Also known as Wanjina Wunggurr (Uunguu) native title holders, Wunambal Gaambera (Uunguu) people and Wunambal Gaambera Traditional Owners as the context requires.
Wanjina Wunggurr Community	Comprises the Wanjina Wunggurr (Uunguu) native title holders, Dambimangari native title holders and Wilinggin native title holders.
Graa	A Wunambal Gaambera word for country belonging to particular family group.
Graa Family Group	A native title family connected to a particular Graa
Uunguu Experience	Learning and sharing Wunambal Gaambera people's unique culture, history and landscapes.
Uunguu Vision	The Wunambal Gaambera people's vision for the future at p 7 of the <i>Wunambal Gaambera Healthy Country Plan 2010-20</i>

Executive Summary

Wunambal Gaambera Country, rich in Wanjina Wunggurr cultural and intact natural values and assets¹, uniquely contributes to the cultural and natural diversity of Australia. These values and assets are embodied in the Uunguu Indigenous Protected Area listing on Australia's Reserve System, added to Australia's National Heritage List and recognised one of fifteen bio-diversity hotspots in Australia.

Wunambal Gaambera Country (Map 1), is now recognised as the home and traditional country of the Wanjina-Wunggurr (Uunguu) native title holders², the Wunambal Gaambera people, as it has been for tens of thousands of years. Wunambal Gaambera Country is the only place in the world where Wunambal Gaambera peoples' world view culture and languages put by their Wanjina Wunggurr creators and passed down by many generations of ancestors, exists.

Wunambal Gaambera peoples' native title, while held in common with the Wanjina-Wunggurr Community (Map 2), comprises 0.9million hectares of land area (including islands) and 1.6million hectares of sea country; with 90 percent of the land area determined exclusive possession native title.

Wunambal Gaambera people today are uniquely obligated to past and future generations to exclusively possess, occupy, use, enjoy and make decisions about Wunambal Gaambera Country to derive and maximise Wunambal Gaambera modern wealth and well-being and to keep Wunambal Gaambera Country healthy. The Wunambal Gaambera Healthy Country Plan 2010-20 ("HCP")³ is their roadmap and the Uunguu IPA is their commitment to the Wanjina Wunggurr Community and the people of Western Australia, Australia and the whole world to fulfill this obligation..

Presently travellers spend 30,000 days in Wunambal Gaambera Country annually: two-thirds of these access Punamii-Uunpuu (Mitchell Falls) by road, while the remainder cruise the waters and access remote Wunambal Gaambera Country. At present, very few of these visitors have Wunambal Gaambera people's permission to visit Uunguu Assets, a consequence being that economic benefit to Wunambal Gaambera people is virtually nil. This \$12-\$15 million tourism industry in Wunambal Gaambera Country is yet to operate to best practice stakeholder win/win standards.

This Uunguu Visitor Management Plan (UVMP) sets out an integrated strategy to achieve best practice in the tourism industry in Wunambal Gaambera Country: first, the permission and management framework for visitors to access certain Uunguu Assets; and second, to build the base for Wunambal Gaambera to achieve 15 percent participation in the tourism industry within five years and higher participation in years beyond.

Wunambal Gaambera people have authorised Wunambal Gaambera Aboriginal Corporation ("WGAC") to implement this UVMP (as Objective 4/Strategy 5 of the HCP) starting in 2014 tourism season, to assist them reach their "Uunguu Vision" that by 2020: to live on and make business from country, protect and share cultural places in accordance with traditional Law and be respected as proper owners and managers of Wunambal Gaambera Country.

The UVMP centres on two visitor zones – Coast Remote and Road – determined generally on remoteness, access and visitor solitude values with the UVP permit for each zone priced accordingly to cover permit and

1 – Referred throughout this UVMP as the Uunguu Assets

2 – Wanjina-Wunggurr Uunguu Native Title Determinations (Federal Court): *Goonack v State of Western Australia* [2011] FCA 516 and *Peurmora v State of Western Australia* [2012] FCA

3 – Refer www.uunguu.org.au/hcp

visitor management, visitor product development and operations, and fair return to Wunambal Gaambera people for use of Uunguu Assets.

Visitors obtain prior permission to visit those Uunguu Assets open to visitors (a Visitor Location) by holding an Uunguu Visitors Pass (“UVP”) – a three-day permit (or multiples for extended stays) - purchased on WGAC’s website. For 2014 season the UVP for the coast remote zone is \$110 per person⁵ (“pp”) and for the Road Zone \$35 pp. In the 2016 season the coast remote zone 3day UVP is \$352 pp including the Managed Site tour (\$154 pp) and for the road zone and special activities, the UVP is \$49.50 pp.

Registered tour operators will purchase UVPs on behalf of their guests through a secure portal on WGAC’s web-site. It is anticipated the majority of private travellers will purchase their UVP through Kimberley Visitor Centres. Wunambal Gaambera people are generously providing for all visitors an initial two year discounted transition.

Sixty percent (60%) of the UVP income is allocated to the UVMP visitor management, cultural sharing and Uunguu Experience product development activities including:

- Undertaking 245 Ranger patrol days in regular Healthy Country Team patrols to all parts of Wunambal Gaambera Country to welcome, share culture with and manage visitors;
- by the third year (2016) operate the first Managed Site at an iconic Visitor Location - with Uunguu Ranger guides in residence conducting authentic tours ;
- training, skills development, cultural knowledge transfer programs (including Managed Sites) to raise capacity of Uunguu Rangers and individual Wunambal Gaambera people to deliver visitor product including employment with tour operators – the 2018 target is five Wunambal Gaambera people have permanent positions with tour operators;
- to monitor and keep Visitor Locations within Wunambal Gaambera Country healthy; and
- to promote and assist Wunambal Gaambera families develop their visitor product aspirations and opportunities as part of the HCP Living on Country objective – 2018 target is 2 Wunambal Gaambera tour product enterprises.

UVP income, in a stable year following the transition period, is estimated to be \$1.75 million per annum providing:

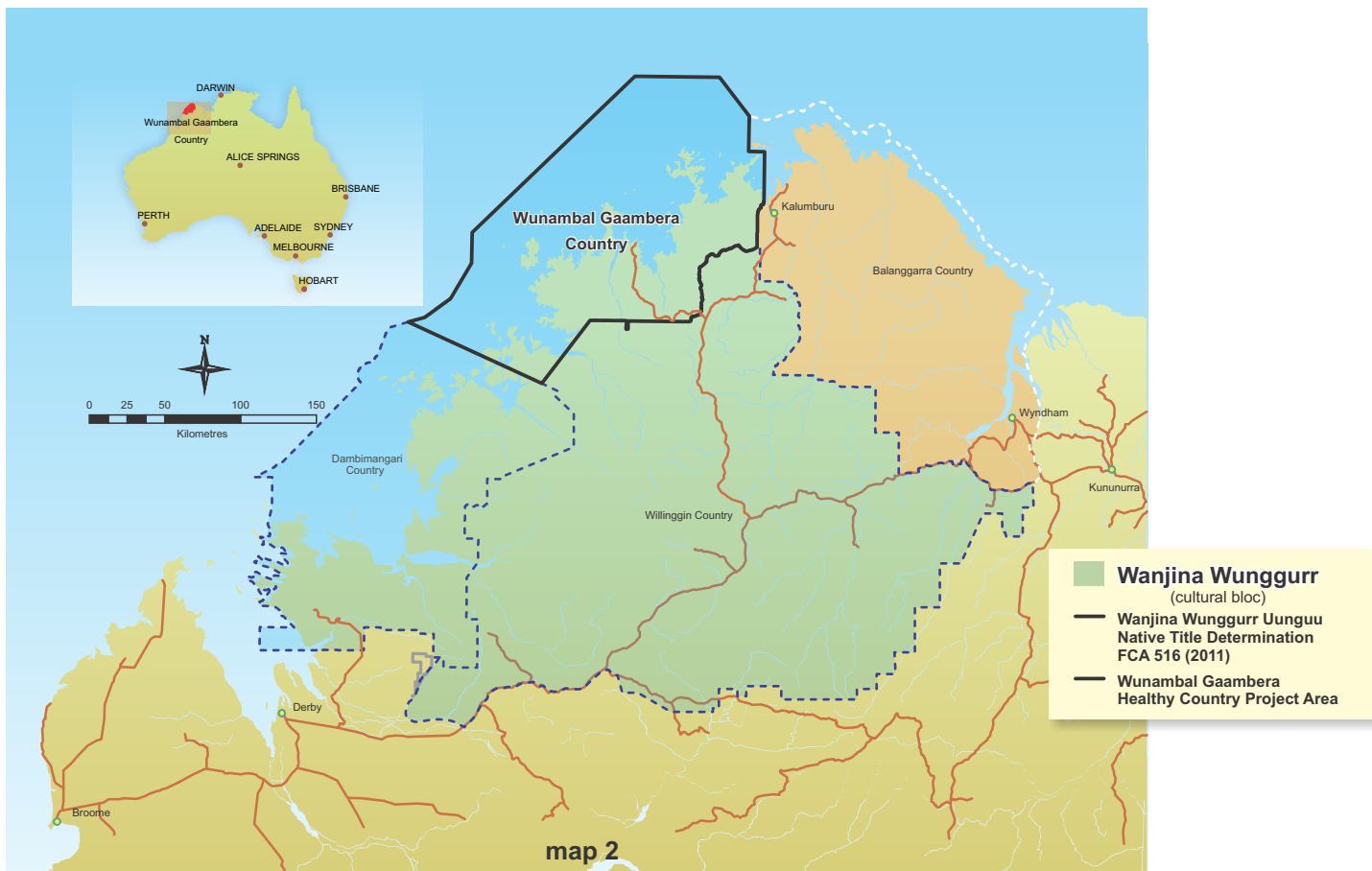
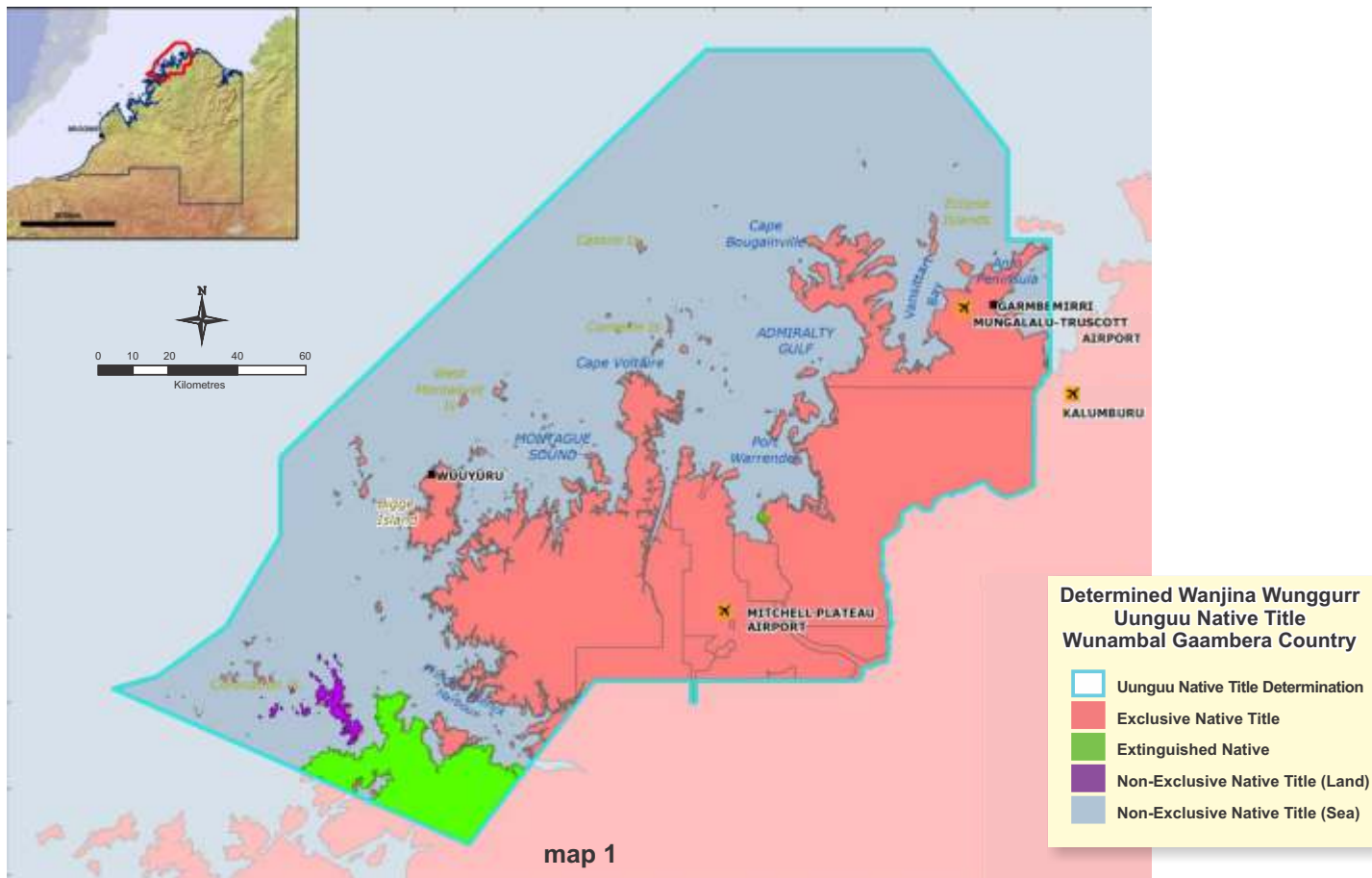
- a dedicated UVMP manager and three new full time and six seasonal ranger positions to the Uunguu Healthy Country Team;
- appropriate operations logistics, visitor and management facilities in Wunambal Gaambera Country,
- Wunambal Gaambera peoples’ benefit for use of Uunguu Assets;
- an eight percent (8%) operating reserve, for reinvestment after contingencies; and
- Wunambal Gaambera employment and product enterprise development in the tourism industry.

All of the above contribute to raising Wunambal Gaambera participation in the tourism industry on Wunambal Gaambera Country to 15 percent by 2018.

Wunambal Gaambera people wish that visitors to Wunambal Gaambera Country will enjoy an authentic Uunguu Experience, including learning and sharing Wunambal Gaambera people’s unique culture, history, nature and landscapes.

1 – All UVP prices quoted in this executive summary include GST

Location of Wunambal Gaambera Country



1.0 Overview – Uunguu Visitor Management Plan

1.1 Introduction

Wunambal Gaambera Country (Map 1), is recognised as the home and traditional country – living home or “uunguu”- of the Wanjinia-Wunggurr (Uunguu) native title holders⁶, (Wunambal Gaambera people), as it has been for tens of thousands of years. Wunambal Gaambera Country is the only place in the world where Wunambal Gaambera peoples’ world view culture and languages put by their Wanjinia Wunggurr creators and passed down by many generations of ancestors, exists.

Wunambal Gaambera Country, rich in Wanjinia Wunggurr cultural and intact natural values and assets⁷, uniquely contributes to the cultural and natural diversity of Australia. These values and assets are embodied in the Uunguu Indigenous Protected Area listing on [Australia's Reserve System](#), added to Australia's [National Heritage List](#) and recognised one of fifteen [bio-diversity hotspots in Australia](#) (link) .

Wunambal Gaambera people have been developing a visitor management plan over the past thirteen years to manage travellers coming to Wunambal Gaambera Country without their (Wunambal Gaambera) permission. During this period WGAC completed the Land of Wanjinia and Wunggurr-Ngawudu Management Plan 2001, the Uunguu Tourism Plan 2006, the Wunambal Gaambera Healthy Country Plan 2010-20 and contributed with neighbours and Kimberley Land Council to the North Kimberley Saltwater Plan 2010, all identifying visitor permission and management and sustainable industry as priority issues for Wunambal Gaambera people⁸.

Recent recognition of Wunambal Gaambera peoples’ exclusive native title rights has made it possible to finalise this Uunguu Visitor Management Plan (“UVMP”). Wunambal Gaambera people have authorised their representative corporation, Wunambal Gaambera Aboriginal Corporation (“WGAC”) to prepare and implement this UVMP.

Wunambal Gaambera peoples’ traditional country, while held in common with the Wanjinia-Wunggurr Community (map 2), comprises 0.9million hectares of land area (including islands) and 1.6million hectares of sea country; with 90 percent of the land area determined exclusive possession native title (coloured red on map 1).

Wunambal Gaambera Country, situated in the far north Kimberley coast, has uniquely rich cultural, natural, landscape, historical and solitude values and assets; qualities that can be developed into an iconic world class best practice destination for the “experience seeking” tourism market.

An estimated 4000⁹ travellers in the high yield market sector take Kimberley coastal group tour cruises and 7,000⁹ travellers, in a mix of independent travellers and group tours, access the Mitchell Plateau area of Wunambal Gaambera Country by 4WD road. Together these markets comprise an estimated 30,000 visitor days in Wunambal Gaambera Country. Presently only a very small number of travellers have permission to visit Uunguu Assets. Wunambal Gaambera participation, whether by rents (permits), management, employment or enterprise, in the tourism industry with an estimated annual value of \$12-15 million, is virtually nil, (less than 2 percent).

6 – Wanjinia-Wunggurr Uunguu Native Title Determinations (Federal Court): Goonack v State of Western Australia [2011] FCA 516 and Peurmora v State of Western Australia [2012] FCA

7 – Referred to throughout this UVMP as the Uunguu Assets

8 – These reports are on WGAC website www.uunguu.org.au

9 – Source: Coastal Cruise Industry – web itineraries, and Road/Four Wheel Drive – DEC/DPaW/WGAC

1.2 Visitor Management Issues

Wunambal Gaambera people today are obligated by tradition to past and future generations to secure and use their Uunguu Assets to derive and maximise their wealth and well-being and to keep Wunambal Gaambera Country healthy. The Wunambal Gaambera Healthy Country Plan 2010-20 (“HCP”)⁹ is their roadmap to fulfil this obligation. Wunambal Gaambera peoples’ Uunguu Vision is that by 2020 they will live on and make business from country, protect and share cultural places in accordance with traditional Law and be respected as proper owners and managers of Wunambal Gaambera Country¹⁰.

With respect to travellers the HCP says - *“We are happy for people to visit our country, share our knowledge, but it has to be done the right way. That’s why we have put together the Uunguu Visitor Management Plan with the Uunguu Visitor Pass as a one stop permission system for visitors to travel to approved places in Wunambal Gaambera Country and have a learning and respectful experience”* – HCP p38

HCP Objective 4 states - *“by 2014 we will be managing visitors to Wunambal Gaambera Country and promoting respect for our country in accordance with Wanjina Wunggurr Law”* and HCP Strategy 5 that *“by 2011 manage tourism on Wunambal Gaambera Country through the implementation of the Uunguu Visitor Management Plan”* providing direction and tasking to WGAC to assist Wunambal Gaambera people reach the Uunguu Vision.

This Uunguu Visitor Management Plan (UVMP) is built on a set of Wunambal Gaambera peoples’ principles, objectives and strategies for travellers/visitors to access Uunguu Assets and WGAC to manage that access. These Principles set out below derive from both recognition of our native title to possess, use, occupy and enjoy our Country and make all decisions about those things to the exclusion of all others; as well using best practice approaches to achieve a sustainable tourism industry on Wunambal Gaambera Country.

The best practice approach WGAC views appropriate is

Consider all stakeholders - *“to find win/win ways to change and improve what you do, respecting the various stakeholders and showing empathy for their situation”*; and

For UVMP operations – *“use step-by-step processes - questioning what to do and why - to tackle challenges, record what works and what doesn’t, share results, and then repeat the successes in delivering consistent and quality visitor management and visitor products”*¹¹

1.3 UVMP Principles

Visitors are welcome to access certain Uunguu Assets provided:

- Visitors have the permission of Wunambal Gaambera people;
- Visitors respect Wanjina Wunggurr cultural values and assets ;
- Visitors benefit Wunambal Gaambera people for access opportunity;
- Visitors leave Wunambal Gaambera Country healthy; and
- Visitors leave Wunambal Gaambera people with good spirit.

9 – Refer www.uunguu.org.au/healthy-country-plan.htm

10 – Uunguu Vision – Healthy Country Plan P7

11 – After Business Best Practice Network at www.bestpracticehub.com/best-practice-definition/

1.4 UVMP Objectives

The purpose of this Plan is for Wunambal Gaambera people to have a sustainable visitor management framework based on the Healthy Country Plan, UVMP Principles (above), best practice approaches and the following objectives;

1. All Visitors need an Uunguu Visitors Pass ("UVP") as permission to visit any Uunguu Asset
2. Grow Wunambal Gaambera participation and stakeholder share in the tourism industry to 15 percent within 5 years, 2018;
3. Visitors to have the opportunity to enjoy an authentic and enriching Uunguu Experience;
4. Sharing culture assists to keep traditional knowledge strong and Uunguu Assets healthy.
5. Wunambal Gaambera people have a fair and certain communal (native title) consent scheme within the Wunambal Gaambera land administration framework to:
 - manage visitor access; and
 - operate their own tour enterprises and provide tour products within their own Graa and throughout Wunambal Gaambera Country.

1.5 UVMP Strategies

The Management Plan will be implemented using the following steps and strategies:

1. Wunambal Gaambera people authorise WGAC to exclusively manage visitors to Uunguu Assets consistent with this UVMP;
2. WGAC will operate a uniform "one-stop" web-based visitor permission system authorized by the Wunambal Gaambera people, maximise benefits to Wunambal Gaambera people and work with neighbours to operate the same or similar uniform permission system along the north Kimberley coast;
3. Integrate UVMP operations with WGAC's Healthy Country Team operations and activities;
4. Visitors contribute to maintenance of the health and amenity of Uunguu Assets;
5. Provide opportunities for visitors to meet a Wunambal Gaambera person at least once during their visit to Wunambal Gaambera Country ("Uunguu Experience", see 3.5); and
6. Promote and assist Wunambal Gaambera people to live on country to provide the expected base to grow the Uunguu Experience delivering their tourism products and services on Country.



2.0 UVMP Authority

Permission

Wunambal Gaambera people require that they must be aware and informed of any person wishing to visit a Uunguu Asset.

Visitors to Wunambal Gaambera Country are typically private or group tour leisure travellers.

Private travellers are commonly known as Flexible Itinerary Travellers (FITs) arriving by their own (or hired/chartered) vehicle, plane or vessel. FIT visitors will need to obtain their Uunguu Visitors Pass (UVP) prior to arrival in Wunambal Gaambera Country.

Group Travellers (GT) are typically part of a packaged product delivered by a tour operator. When visiting Wunambal Gaambera country each tour operator will need to purchase a UVP for each passenger prior to entering Wunambal Gaambera Country.

Wunambal Gaambera people believe many travellers would be concerned about not having permission to visit Wunambal Gaambera people's property; as they themselves (travellers) would demand that any stranger respect their own private property.

Visitors are welcomed but permission must be first obtained.

Visitors to Wunambal Gaambera Country

A traveller must hold a valid Uunguu Visitors Pass (UVP) to visit any Uunguu Asset. Visitors obtain a UVP through their Tour Operator, a UVP issuing centre – such as a Kimberley Visitors Centre, or online through the Wunambal Gaambera website.

A Visitor¹ is a person who:

- is not a member of a Wunambal Gaambera Family;
- does not work for a Wunambal Gaambera corporation or business;
- has not been exempted by WGAC – [Government Officers on duty, or persons exempted under a WGAC agreement]; and
- holds a valid UVP to enter and remain in Wunambal Gaambera Country for the duration of the UVP.

A Tour Operator is a person or corporation (including any Wunambal Gaambera person or corporation) who undertakes commercial tour operations on Wunambal Gaambera Country. Tour Operators include;

- those licensed in Western Australia to carry fare paying passengers – like a marine eco-tour licence, fishing tour operators licence, passenger transport (omnibus) licence or air operators licence; and
- accommodation providers and special interest operators (such as bushwalking and bird watching tours).

Researchers of any scientific field or discipline, specimen collectors, photographers and media personnel, in all cases whether on a professional or private basis, seeking access to Wunambal Gaambera Country will require WGAC written approval or permit on a case by case basis separate to the [UVP](#).

¹ A Visitor in Wunambal Gaambera context is a traveller holding a valid Uunguu Visitors Pass to visit Wunambal Gaambera Country

Wunambal Gaambera Authority

Wunambal Gaambera people's native title has been recognised in law by the determinations – *Goonack v State of Western Australia* [2011] FCA 516 and *Peurmora v State of Western Australia* [2012] FCA 1334 as in Map 1. Table 1 below shows how the native title determinations and legislation relate to visitor management:

- Exclusive Possession native title (coloured red) is the Wunambal Gaambera people's right to possess, occupy, use and enjoy and make all decisions about those matters to the exclusion of all others
- Non-Exclusive rights in land (coloured purple) and inter-tidal zone is shared interests including the right to protect and maintain cultural places
- Non-exclusive rights in water (coloured blue) including the right to protect and maintain cultural places
- Extinguished native title (coloured green)

Native Title status	Exclusive Native Title	Non-Exclusive Native Title and Intertidal Areas, Consent to future act required	Non-exclusive rights seaward of inter-tidal zone. Consulted about future act	Native Title extinguished
Level of access control	Control access of others exclusively	Shared control of access of others	No Control of access of others	No Control of access of others
Objective and mechanism for control	Exclusive right to maintain and protect important places from physical and spiritual harm	Maintain and protect important places from physical and spiritual harm Rely on Heritage Act WA to protect important places from physical and spiritual harm	Maintain and protect important places from physical and spiritual harm Rely on Heritage Act WA to protect important places from physical and spiritual harm	Rely on Heritage Act WA to protect important places from physical and spiritual harm

Table 1: Native Title determination and legislation as it relates to visitor management

Wunambal Gaambera people's native title is held on trust by the Wanjinna Wunggurr (Native Title) Aboriginal Corporation RNTBC [ICN 4692] ("the WWPBC"). Wunambal Gaambera people have authorised the WWPBC to empower and delegate to WGAC the exclusive management of the Uunguu Visitor Management Plan including the Uunguu Visitors Pass permit scheme.

Aboriginal Reserves and Heritage Protection

Under the *Aboriginal Affairs Planning Authority Act 1972*, anyone seeking to enter Aboriginal Reserve land needs to obtain a permit. Wunambal Gaambera people give their express consent to the Aboriginal Lands Trust for visitors and tour operators to only access Visitor Locations within Aboriginal Reserve land, by obtaining a UVP permit to access. WGAC holds a long term lease to the low water mark over Reserve 24705. The lease area is fully integrated into this UVMP. Access is not permitted to areas not covered by a Visitor Location

Any visitor accessing Aboriginal Reserve land without a permit or other authority could potentially be guilty of trespass under Section 31 of the *Aboriginal Affairs Planning Authority Act 1972*.

Many Uunguu Assets are registered Protected Areas or Protected Sites under the *Aboriginal Heritage Act (WA) 1972*. Disturbing a Protected Area or Protected Site whether registered or not, is a criminal offence under the Act and carries penalties of up to \$100,000 or 2 years imprisonment.

This UVMP and UVP permit scheme assists visitors and tour operators to comply with the *Aboriginal Heritage Act (WA) 1972* and *Aboriginal Affairs Planning Authority Act 1972*

Maintenance of the Uunguu Assets Register

WGAC has corporate responsibility¹² to maintain Uunguu Assets and the Uunguu Assets Register. The Wunambal Gaambera Healthy Country Plan 2010-2020 includes strategies to;

- undertake Healthy Country activity to record all cultural sites and place on the Uunguu Assets Register; and
- monitor and maintain the health of Uunguu Assets by way of a structured monitoring system.

Trespassing Uunguu Assets

Any visitor holding a valid Uunguu Visitors Pass will not be trespassing if visiting an Uunguu Asset open to visitors (Visitor Locations) specified by the UVP. Each Visitor Location and its specified access route has a 200 metre surrounding access area. Any visitor accessing areas outside of a Visitor Location (including access area) is trespassing.

The WGAC's Uunguu Rangers are trained in compliance procedures and will issue move on notices to FIT and GT visitors who do not hold a valid UVP. A tour operator's UVP registration may be cancelled for any trespass breach.



2.0 UVMP Structure

2.1 UVMP Zones

The UVMP segments two Zones - Coast Remote (CR) Zone and Road Zone (RZ). The Coast Remote Zone has two parts Wunambal and Gaambera. Each zone is determined by criteria of visitor activity, solitude amenity, mode of access, remoteness, healthy country covenant and cultural values, as in Table 2. Zone locations are shown on map 3. Zoning will be regularly reviewed through Healthy Country monitoring and evaluation processes.

Managed Site(s) (MS) and Special Activities (SA) may be located in each zone or operate across zones respectively.

UVMP Zone	Code	Activity	Solitude Amenity	Access Mode	Remoteness	Cultural Value	IUCN Covenant
Road Zone	RZ	Bush, Cultural Fishing (SA) Bushwalk (SA)	Low	Vehicle, Air, Sea	Moderate	High	Protected/ Multiple- Use
Coast Remote Zone (Coast, Islands, Inter-tidal, Inland) Wunambal and Gaambera	CR	Bush, Cultural Fishing (SA) Bushwalk (SA)	High	Air, Sea	High	High	Protected/ Multiple- Use
Managed Site	MS	Cultural, Natural Experience	High	Air, Sea, Walk	High	High	Protected/ Multiple- Use

Table 2 - UVP Zones. See Map page 15

2.2 UVMP Visitor Locations

An Uunguu Asset open to Visitors is known as a Visitor Location ("VL"). A Visitor Location may be a specific site, place, an area or corridor approved by Wunambal Gaambera people with or without conditions appropriate to healthy country management needs and/or cultural protocols. The initial authorised Visitor Locations open to visitors are shown on Map 4 and listed on the Visitor Location Schedule at Attachment 1.

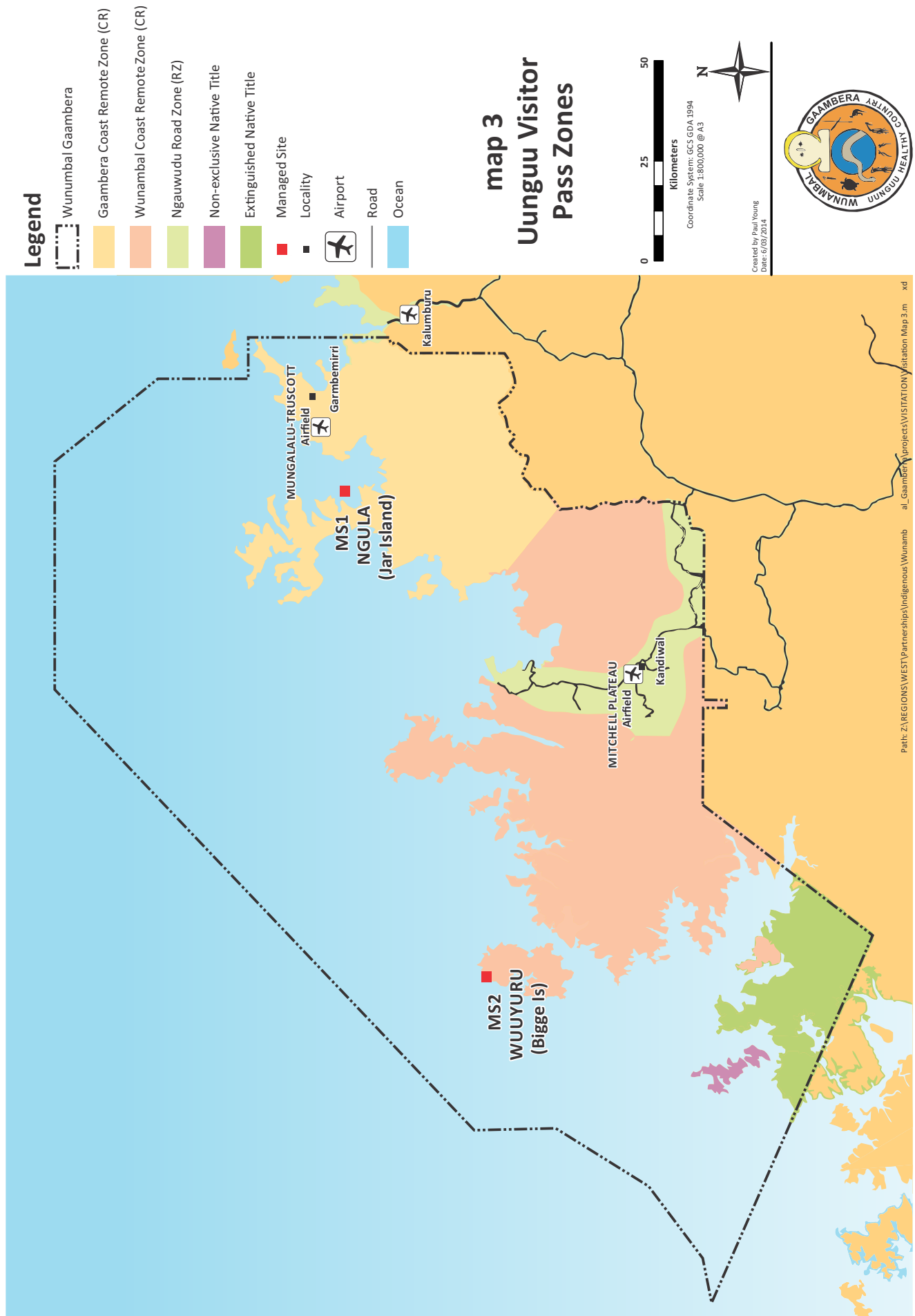
Visitor Locations are categorized – Cultural, Historical, Natural – to indicate the type of Uunguu Asset, as in Table 3.

Uunguu Asset	Web Icon	Site Identification Type
Cultural		Wanjina-Wunggurr place – important place, spiritual place, rock art, creation, stone formation, occupation site, trail, hunting, gathering, landscape-feature, island and reef
Historical		Makasan, Explorer, beachcomber and non-Wunambal Gaambera settler occupation site
		World War II historical site
Natural		Landscape feature – important, cultural and spiritual places including headland, ridge, river, estuary, rock-outcrop, cave, waterfall, beach, dune, expanses of salt and fresh water. Plants and Animals

Table 3 - Uunguu Asset Categories. See Map page 16

An Uunguu Asset within Wunambal Gaambera Country is closed to visitors if it is not;

- an approved Visitor Location on the Visitor Location Schedule; or
- an Uunguu Asset exclusively available to a Tour Operator,



Legend

Wunambal Gaambera

Road

Visitor Location

Visitor Area (labelled)

Wunambal Coast Remote Zone (CR)

Gaambera Coast Remote Zone (CR)

Ngaauwudu Road Zone (RZ)

Non-exclusive Native Title

Extinguished Native Title

Ocean

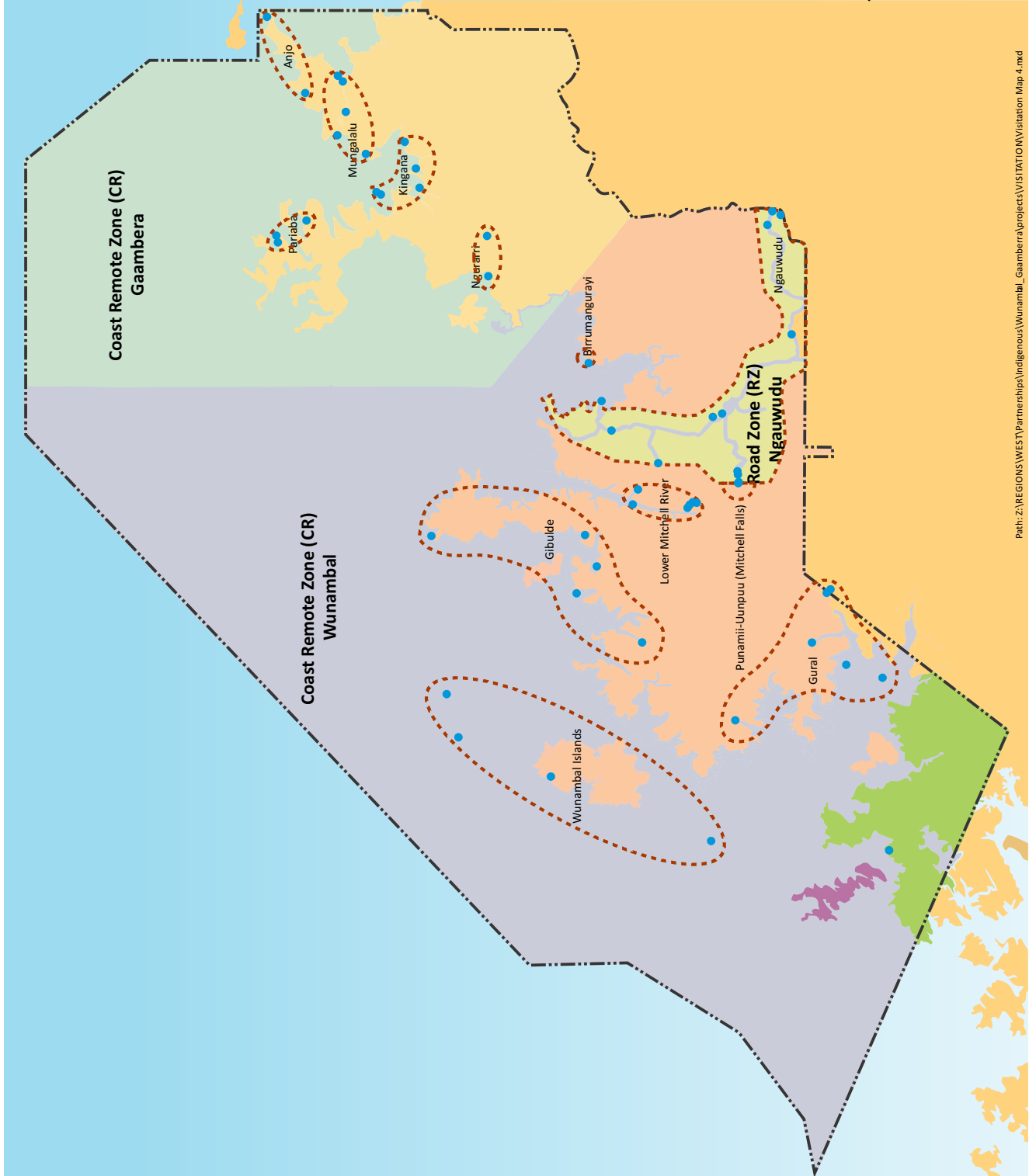
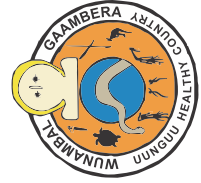
Note: only Visitor Locations are accessible, not entire Visitor Area

Map 4 Uunguu Visitor Management Plan Visitor Locations & Visitor Areas



Coordinate System: GCS GDA 1994
Scale 1:750,000 @ A3

Created by Paul Young
Date: 6/03/2014



Path: Z:\REGIONS\WEST\Partnerships\Indigenous\Wunambal_Gaambera\projects\VISITATION\Visitation Map 4.mxd

2.3 Visitor Areas

Visitor Areas, identified on map 4 have been created initially for UVMP administrative purposes and to group Visitor Locations within the Coast Remote Zone generally in accordance with Graa areas. These Visitor Areas are used in the UVP on-line tour operators' application/registration documentation. These Visitor Areas do not indicate any access boundaries or authorise visitor or tour operator access to country other than to a Visitor Location.

2.4 Procedure to Close or Vary a Visitor Location

A Visitor Location Panel ("VLP") – comprising four eminent Wunambal Gaambera people appointed by Wunambal Gaambera people¹³ – may, after consultation with relevant Graa Family Group, include a Visitor Location on the Visitor Location Schedule, vary or close a Visitor Location. WGAC will make public any change to the Visitor Location schedule and except in an emergency situation, give visitors and tour operators reasonable notice of any change to the Visitor Location schedule at Attachment 1.

A Graa Family Group may apply to the Visitor Location Panel to vary the UVMP Visitor Location schedule for an area of country or site that family group "speaks for" to include, change the status, or close a Visitor Location.

The VLP Panel, in consultation with the relevant Graa Family Group, will either:

- Include a nominated area or site as a Visitor Location on the VL schedule, with or without healthy country or cultural management conditions to be observed by visitors; or
- Close the Visitor Location and either suspend for a period or remove the Visitor Location from the VL Schedule; or
- Change the status of conditions – access, cultural protocol, healthy country management - to apply at a Visitor Location; or
- Consult further with the Graa Family Group for a modified nomination; or
- Reject the nomination and give reasons to the Graa Family Group.

A Graa Family Group not happy with a VLP decision, may ask the WGAC Board to request the VL Panel to review its decision. The VL Panel will make recommendations to the WGAC Board, making every effort to accommodate the affected Graa Family Group concerns. If there is no resolution WGAC will refer the matter to the Wunambal Gaambera Traditional Owners at their annual meeting for final a decision.

2.5 Exclusive Visitor Use of an Uunguu Asset

The WGAC Board may, following the same procedures as if a Visitor Location, consider an application from a Graa Family Group for exclusive visitor use by a registered tour operator¹⁴ of an Uunguu Asset that is not listed on the Visitor Location Schedule, called a Private Visitor Location (PVL). The conditions for a PVL, if approved, must include a minimum 50% premium over and above the UVP fee applicable to the Zone use proposal.

13 – At the annual Wunambal Gaambera Traditional Owners meeting.- (Wunambal Gaambera Trust deed)

14 – Tour Operator could be the Graa Family Group or in association with the Graa Family Group

3.0 UVMP Implementation

3.1 Implementation Phases

The UVMP is to be implemented in phases:

Phase 1 All Wunambal Gaambera Country – 2014

- WGAC consults with industry and relevant agencies to inform them of the UVMP and UVP
- From season 2014, the UVP will apply to the Coast Remote Zone [CR] and the Road Zone [RZ]
- Tour Operators intending to operate in Wunambal Gaambera Country will be required to pre-register their GT tour operations with WGAC by the designated date.
- FIT Visitors are not required to pre-register to purchase a UVP. FITs will be able to purchase their UVP “on-line” and with agents.

Phase 2 Managed Sites and Ongoing UVMP Actions

- Development of Managed Sites (fully escorted tours)
 - MS-1 Ngula-Jar Island/Lower Vansittart Bay - open 2016 season;
 - MS-2 Wuuyuru (Bigge Island) - no earlier than 2017
 - MS-3 Ngauwudu - to be determined
- Ongoing UVMP processes and review will include:
 - annual review of the Visitor Location Schedule;
 - review implementation of this UVMP and the on-line UVP system;
 - continual assessment of demand, improvement and promoting development of Uunguu Experience tourism products including :-
 - UVP industry package; and
 - tourism industry development prospects in Wunambal Gaambera Country to 2025; and
- development of the Visitor Impact Monitoring System and reporting by 2015 through the Wunambal Gaambera Healthy Country Action Plan (Strategy 5).

3.2 UVMP Fee Structure

The UVMP Fee structure is one “all-in” fee – the Uunguu Visitor Pass - levied on visitors.

Consistent with best practice stakeholder “win/win” approach, WGAC recognises the need to assist visitors during the first two year (2014-15) transition period: to smooth the financial effect of the introduction of the UVP into both GT (tour) and FIT (independent) UVP pricing structures whilst enabling WGAC to resource implementation of the UVP and develop the Uunguu Experience product.

The three year UVP pricing schedule at Table 5 provides adequate notice to tour operators to incorporate scheduled UVMP price increases and inclusions into tour tariffs, including the Managed Site fee as from season 2016.

Uunguu Visitor Pass Funds

Allocation of the Uunguu Visitor Pass (UVP) income to the designated UVMP purpose is shown in Table 4.

UVMP Allocations	Description	% UVP Income
Traditional Owners	Uunguu Visitor Benefit Fund – payable to Wunambal Gaambera Trust for benefit of Wunambal Gaambera people (see part 5.4).	40%
Healthy Country	Healthy CountryUVMP Healthy Country Fund – amenity fund to: 1. strengthen Uunguu cultural knowledge and maintain health of priority Uunguu Cultural Assets, 2. UVMP Training Fund for Ranger/Guides and tour product workforce development	5% 5%
Healthy Country Visitor Management Operations	UVMP Operations Fund – applied to Healthy Country Team to operate the UVMP - staffing, guiding, logistics, administration, interpretation, promotion, impact monitoring and maintenance and build reserve fund	50%

Table 4 - Allocation Of Uunguu Visitor Pass Funds

Uunguu Visitor Pass Fees

The initial UVP Fee for each UVMP Zone is at table 5 below. Discounts will be applied in the first two years of implementation to assist transition however, by start of year three all fees will be applied at full rate (i.e. no discount). All amounts in Table 5 are GST excluded.

Each UVP entitles the purchaser to access the selected UVMP Zone/Visitor Locations for a period of three consecutive days. The 3 day UVP has been designed to simplify the visitor access payment system as well as, in one transaction, capture the vast majority of current visitor length of stay requirements .

UVMP Zone	Year	UVP Fee/person*	Notes
Coast Remote Zone Fees			
Group Tour UVP	2014	\$100.00	Three consecutive day package per person. Multiples of 3 day packages are discounted
	2015	\$126.00	
Managed Site	2016+	\$180.00+	+ Excludes Managed Site fee
	2016++	\$320.00++	++ UVP+ Managed Site Fee (\$140) packaged
Road Zone Fees			
Group Tour (GT)	Year 1	\$32.00	Three consecutive day package per person. Multiples of 3 day packages are discounted
Independent (FIT)	Year 2	\$38.00	
Special Activity (GT & FIT)	Year 3+	\$45.00+	+ Excludes Managed Site fee
Coast Remote Zone			
Special Activity (FIT)			

Table 5 - Initial UVP Fees 2014-16 (* excl GST)

Industry Transition

In recognising industry brochure pricing lead times, WGAC aims to assist Visitors and industry by implementing the UVP incrementally in the first two seasons 2014-15, reflected in the stepped pricing structure above to the first stabilised year in year 3 (2016).

Wunambal Gaambera people, for the initial two years, have significantly discounted their rents for visitors accessing Uunguu Assets and stepped the fixed occupancy levels over the first three years (see 3.3 below).

At the same time WGAC will, using UVMP best practice approaches to grow the tourism industry towards a world-class goal, be investing in and developing further the Uunguu Experience products and continually improving the UVP “on-line” tools. WGAC actions will include development of the first Managed Site, developing interpretation, cultural sharing experiences and access to Visitor Locations to enhance the visitor experience in Wunambal Gaambera Country and achieve Wunambal Gaambera people’s five year industry participation goal.

3.3 UVMP Registration and Fee Payments

Tour Operator Application for Registration

Tour Operators need to apply to access Wunambal Gaambera Country. An application, made on an on-line form and submitted through the UVP web page, will provide WGAC sufficient detail to assess a tour operators suitability and capacity to operate tours in Wunambal Gaambera Country.

No administration fee will apply to an application made in response to a WGAC advertised UVP Application Date. The UVP Application Date will be a scheduled closing date of 1 February and 1 September of each year. However the first advertised UVP Application Date will be as advertised.

Applications received by each UVP Application Date are assessed by the Directors UVMP sub-committee who make recommendations to the WGAC Board of Directors to approve or decline registration. WGAC will endeavour to assess and make the registration decision within fifteen working days of the UVP Application Date. An applicant will be advised within five working days of the Directors decision.

A tour operator seeking consideration of an application for UVP registration at a time other than the scheduled UVP Application Date will pay an application administration charge of \$300.00.

Tour Operator Registration

A registered tour operator will automatically be provided a 5 Year UVP Registration. Registrations cannot be assigned or transferred to another tour operator without prior written permission from WGAC.

Each registered tour operator will be required to provide their scheduled tour itineraries by each 15th February for the oncoming tourist season together with any changes or amendments to registered tour operator details including Visitor Locations to be accessed. All registered operators will be provided with a unique access code to the UVP operators portal on the WGAC web site for the term of the registration.

The grounds for WGAC to revoke a tour operator's registration would include:

- Failure to pay UVP Fees on time – that is prior to the tour entry to Wunambal Gaambera Country;
- Cultural/environmental/safety transgression at a Visitor Location or Cultural Asset that is incapable of being successfully and timely remedied;
- Wilful disregard of UVP Terms and Conditions, including damage to anything at a Visitor Location or anywhere within Wunambal Gaambera Country;
- Operating a tour (taking their customers) on Exclusive Possession Wunambal Gaambera Country anywhere other than an approved Visitor Location stated on the current UVP registration certificate;
- Failure to obtain and maintain “Eco-Tourism” and associated Uunguu Cultural accreditation; and
- Wilfully and knowingly entering, staying and or failing to leave Wunambal Gaambera Country other than the period stated on the current UVP

On-line Payments System

An automated WGAC “on-line” web-based secure payments system will provide both FIT visitors and GT tour operators with a secure method for obtaining UVP(s) prior to entry to Wunambal Gaambera Country. A registered Tour Operator will, prior to each tour departure, be able to:

- at the operators secure page submit the relevant tour start date in Wunambal Gaambera Country and select the UVP package (e.g. UVP3 day or UVP6 day) suited to the tour duration in Wunambal Gaambera Country to the pre-populated information;
- receive a WGAC e-tax invoice generated from submitted tour information;
- make online e-payment of the invoice to validate the UVP; and
- receive an e-confirmation receipt of payment and valid electronic UVP certificate

FIT visitors will be able to source information, pay the UVP online, and also receive UVP documentation electronically.

UVP Pricing

Wunambal Gaambera Country, one of the remotest in Australia, creates many challenges for visitors, tour operators and WGAC alike to successfully deliver logistics, communications and transactions. To minimise transaction and verification imposts for both UVP buyer and seller, the “on-line” payments system for tour operators is designed on two elements (A and B) where –

- A = **UVP package** – see table 5 pricing for years 2014, 2015 and 2016, usually **UVP3Days** and at attachment 3.4 for discount table for multiple packages to extend visit period in each zone – eg a 6 day tour will need a **UVP6Days** package
- B = fixed occupancy level rate for tour operator’s transport unit capacity (provided at registration) that is discounted in the first two years 2014-15 to assist transition :
- 2014 - 75% of tour unit licensed passenger capacity - transition year
 - 2015 - 80% of tour unit licensed passenger capacity - transition year
 - 2016 - 85% of tour unit licensed passenger capacity - stable year

The shopping cart e-invoice calculation for a UVP tour purchase = A x B

Example:

Tour in Coast Remote Zone – voyage 1 for vessel MV “Abc” three days commencing 5 May 2014

A = \$110.00 inc GST for 1 x UVP3Day three day package per passenger

B = 45 pax MV “Abc” is a licensed 60 passenger vessel at 75% occupancy rate

UVP for voyage 1 = A (\$110) x B (45 pax) = \$4,950.00 (including GST)

After the tour operator enters the date (5 May 2014) and selects UVP3 Day package, the tour operator is immediately advised the UVP price for voyage 1 of \$4,950.00 and then pays for the UVP by credit card. As soon as the payment is verified, a tax invoice and UVP certificate for voyage 1 on 5-7 May 2014 is automatically emailed to the tour operator. The tour operator is advised to purchase the UVP at least 3 days before MV “Abc” enters Wunambal Gaambera Country

3.4 UVMP and UVP Fee Protocol

WGAC will strive to maintain good practice goals to manage WGAC's operational requirements and risks while endeavouring to recognise and accommodate industry needs and expectations. WGAC will observe the following UVMP Fee protocols:

- WGAC dealings will be fair and transparent as is commercially feasible and practical;
- WGAC will with best endeavours maintain a certified secure payments and data system to protect commercial and confidential industry information;
- Whilst at any time WGAC reserves the right to increase any UVMP and UVP fees and charges, WGAC will use best endeavours to advertise each 1 September to change UVP pricing effective the succeeding 1 November (Change Date) and hold advertised UVP prices relating to the Coast Remote Zone for two years from Change Date and for the Road Zone one year from Change Date;
- UVP Cancellation policy – WGAC will not refund UVP payments to tour operators (GTs) or FIT visitors for any circumstance and WGAC will not hold any tour operator (GT) UVP payments in credit for any circumstance or for later use.
- UVP Transfer policy – UVPs are not transferable whether by date or to another name. WGAC will be considerate to FITs and GTs to start or complete their UVP tour in circumstances of a severe storm weather incident or similar unforeseen event beyond control of the tour operator or FIT.

3.5 UVMP Industry Package

Authentic Uunguu Experience

Wunambal Gaambera people wish visitors to their Country enjoy an authentic Uunguu Experience, learning and sharing Wunambal Gaambera people's unique culture, history and landscapes. While visitor contact with Wunambal Gaambera people and their living home – their Uunguu - may take different forms, this UVMP provides the framework for the development of an authentic Uunguu Experience.

The Uunguu Experience may range over time from:

- An Uunguu information pack to enhance visitor knowledge of Wunambal Gaambera people and culture and to remember their visit to Wunambal Gaambera Country
- Meeting Uunguu Ranger/Guides at Managed Sites and during Visitor management patrols
- Private Uunguu visitor tour products, facilities and services – including accommodations, guiding, transport, tour activities, art and artefacts – developed by a range of Wunambal Gaambera enterprise options

To enhance the Uunguu Experience, WGAC will within the first year develop and make available to registered tour operators an industry package comprising:

- UVP logo and certificate to display at offices and on tour transport unit(s) ;
- A DVD for tour operators' on-board video loop to introduce Wunambal Gaambera people, culture, community, healthy country and special features in Wunambal Gaambera Country
- Visitor Location guidebook
- Wunambal Gaambera information memento in DVD or booklet format for each of their guests
- Links on UVP and WGAC web pages;
- Inclusion in WGAC promotional programs;
- Invitation for expedition staff, at tour operators' own travel expense, to attend annual UVP Field Day for dissemination, and sharing of information, cultural learning and Uunguu Experience highlights of coming tour season and gaining feedback to assist continuous improvement of the UVP and Uunguu Experience product.

3.6 Stakeholder Linkages

North Kimberley Structural Linkages

WGAC believes many linkages need to be explored, put in place or strengthened that enable stakeholders to contribute and bind resources, experience and authorities to build sustainability and best practice in the North Kimberley product and brand. The linkage profile at table 6 below focuses WGAC's stakeholder engagement.

Need or Issue	Outcome	Stakeholder	Time Frame
UVP condition of tour operators transport unit licence	Clarify Licensor / Licensee expectation of uncontrolled access to Uunguu Assets	WA Dept of Fisheries, WA Dept of Transport WA Dept of Parks & Wildlife	2014 on
Develop tourism infrastructure	Assistance with Managed Sites, Visitor Station, access infrastructure, and on-ground tour product development in planning and capital implementation	WA Dept Regional Development – “Royalties for Regions” program; WA Dept Parks & Wildlife – Kimberley Science & Conservation Strategy; Aus Gov – Tourism Australia and Dept Regional Development programs	2014-18
	Assess and promote potential to add value and use industry capital infrastructure to develop tourism product	Offshore Oil and Gas Operators and Logistics service providers	2014-18
Marketing North Kimberley	Regular stakeholder forum – foster direction, identify opportunity, enthusiasm, participation and regional product ownership	Tourism WA; Shires, Visitor Centres, Australia's North West, Tour Operators, Traditional Owner Groups	Annual
Build on Uunguu Values and Assets	Realise increased tourism product value from Healthy Country, Protected Areas and National Heritage Listing	North Kimberley Traditional Owners, WA Dept Parks & Wildlife, Aus Gov Dept of Environment	2014-18
Tourism Futures Planning for Wunambal Gaambera Country	10 Year plan 2025, identify product and destination opportunities that builds Wunambal Gaambera participation and economic gain from Kimberley tourism industry	Wunambal Gaambera people, Aus Gov and WA Tourism development agencies, tourism industry	2015

Table 6 - WGAC's stakeholder engagement

4.0 WGAC Visitor Management Operations

4.1 UVMP Business Plan Review

WGAC will endeavour to review and update this Plan every two years whilst continuously monitoring UVP income and visitor impacts and feedback, operational plans and budgets to ensure UVP targets are met.

4.2 WGAC Operations And Facilities

WGAC Healthy Country Team - Uunguu Rangers

The Uunguu Healthy Country Team, building to 10 permanent and casual Uunguu Rangers, will implement UVMP field patrols to Visitor Locations, conduct operations at Managed Sites as developed, and in the initial years lead delivery of the Uunguu Experience visitor contact.

Visitor management patrols and Visitor Location amenity management will, within resources available and as prioritised, include the following tasks :

Visitor Operations

- Visitor management patrols (Uunguu Experience activities) in the Coast Remote (65 patrol days) and Road (180 patrol days) Zones during each tourist season – including for Visitor Locations
- Define and mark access landings, tracks and interpretation infrastructure;
- Conduct rapid health assessment surveys (for the UVIMS) at Visitor Locations
- Undertake minor maintenance
- Compile, review and contribute to improvement of Uunguu Visitor Location Handbook
- Develop by 2016 and operate the Road Zone Visitor Station and one (1) Managed Site (present target is Ngula [Jar] Island) with an objective to contract Managed Sites operations to private Wunambal Gaambera operators
- Develop and maintain the Uunguu Experience information, guide and interpretation materials: for Visitor Locations, general distribution and annual tour operators Field Day

Healthy Country Visitor Management

- Develop and implement the visitor impact monitoring system (UVIMS) to benchmark Visitor Location status and prepare work plans to maintain their health
- Develop and adopt the Uunguu Visitor Management Operations Manual based on the format and part of the set of Healthy Country Operations Manuals and complements the Uunguu Visitor Location Handbook
- Facilitate cultural learning, cultural sharing and visitor service training programs for Uunguu Rangers and Traditional Owners
- Obtain and maintain Eco-Tour accreditation

UVMP Workforce Development

Uunguu Rangers

Developing visitor management capacity and tour product skills is to be a priority sector of WGAC's broader Uunguu Workforce 10 Year Development Plan in development. These skills will also contribute to achieve tourism industry accreditation status.

Uunguu Rangers currently undertake training units in aspects of tourism and cultural asset management as part of their Conservation and Land Management Certificates. In 2013 two Senior Rangers completed Certificate 3 level and four Rangers are completing Certificate 2.

By 2015 the Uunguu Ranger competency targets in visitor management are:

- 5 Rangers achieving Certificate 3 and 5 Casual Rangers completing Certificate 2 in tourism management, cultural site interpretation and maintenance units;
- 2 Wunambal Gaambera candidates progressing Tourism and Hospitality Certificate 2 including in front and back office skills.

Wunambal Gaambera workforce – developing the Uunguu Experience

Specific UVP training, anchored by the UVMP Training Fund, will initially (2014-15) target to:

- build cultural learning and sharing skills of Wunambal Gaambera (including Uunguu Rangers) workforce members;
- foster and facilitate opportunities for cultural learning and passing down cultural knowledge to younger Wunambal Gaambera people; and
- identify candidates for visitor management and product training for the Healthy Country Team, tour industry employment and developing tour product enterprises;
- Hold regular on-country camps, bush trips, work experience placements with tour operators, and developing digital learning materials.

Second phase UVMP Training Fund targets (2015-17) will focus on building both Uunguu Ranger (Healthy Country Team) and individual Wunambal Gaambera capacity in Managed Site and tour product delivery with an employment target by 2018 season of five permanent guide positions and for two Wunambal Gaambera tour product enterprises established.

UVMP - Communication Strategy

WGAC is to undertake effective communication targeted to four audiences:

- Wunambal Gaambera people;
- Visitors and industry - through tour operators, tourism institutions and travel media;
- Governments and regional community institutions; and
- Uunguu Healthy Country Team (Directors, Staff and Uunguu Rangers)

The Communication Strategy aims to inform, promote and create awareness of UVMP objectives, strategies, operations, timelines, brand development and priorities. WGAC is to develop and maintain a UVMP Communication Strategy. The industry package, referred to in part 3.5, is an activity of the Communication Strategy.

The Communication Strategy will include print media (pamphlet, newsletter and advertisement), electronic media – web-site and DVD form, workshops and general Wunambal Gaambera community meetings.

The WG Healthy Country Plan has included the establishment of a Media Scholarship as part of the WGAC Scholarship fund to promote and assist a Wunambal Gaambera young person to undertake post-secondary level media studies cadetship leading to employment by WGAC to provide professional media services, including for the UVMP.

UVMP - Front-office Facilities

A WGAC presence is planned to be established in Broome in 2014 - to provide WGAC front-office services to promote the UVP, accommodate UVMP administrative services and be a point of contact and liaison for tour operators, Visitor Centres, GT and FIT visitors. Initial staffing will be the UVP Manager and part-time front-office staff.

WGAC intends use of agents, mainly Kimberley region Visitor Centres, to promote and sell, on commission basis, an estimated 60 percent of FIT UVPs. A longer term WGAC target is to reduce commission based UVP sales by growing the purchase of FIT visitor UVPs through WGAC's online system.

Uunguu Healthy Country

UVMP – Cultural Accreditation

A UVMP goal for WGAC to achieve Eco-Tourism accreditation contributes to visitors receiving a quality Uunguu Experience. Tour operators will be required to gain a recognised cultural and ecotourism accreditation¹⁵.

WGAC will implement an appropriate program to:

- develop a cultural protocol for Visitor Locations including working with accreditation authorities to incorporate the protocol in the “Eco-Tourism” accreditation
- ensure members of the Uunguu Healthy Country Team are conversant with the protocol
- provide tour operators with an Uunguu Cultural Accreditation package
- Tour operators will, whether existing or newly registered, need to attain Uunguu Cultural Accreditation within 18 months of initial registration and maintain the accreditation as a condition of continuing UVP registration.
- To actively promote adherence to Uunguu Cultural Protocols, WGAC will work with registered tour operators and industry, in particular for tour operators to
- display the Uunguu Cultural Accreditation logo along with relevant Eco-tourism accreditation
- deliver visitor presentations consistent with Uunguu Experience cultural material, as generally provided in the UVMP Industry package
- have their expedition, guide and other appropriate tour personnel attend (at tour operators cost) , an (annual) pre-season UVP Field Day - on country cultural awareness and UVP briefing session facilitated by WGAC.

Uunguu Asset Management

WGAC's capacity to manage Uunguu Assets, in this context the Visitor Locations, will be directly assisted by the UVMP Uunguu Healthy Country Fund (see table 4). The scope of the fund will include designing and implementing projects and activities to:

- strengthen Wanjina Wunggurr traditional knowledge, language and values of cultural places and Lalai story throughout Wunambal Gaambera Country
 - assess and maintain Visitor Locations in accordance with the Uunguu Visitor Impact Monitoring System
 - deliver and share as appropriate authentic cultural information
 - maintain the Uunguu Asset register database

WGAC will aim to leverage this UVMP Fund with appropriate programs such as (a) WGAC's HCP conservation partnership and (b) relevant State and Commonwealth government programs including Uunguu IPA and National Heritage Listing resources to achieve best possible outcomes.

Uunguu Visitor Impact Monitoring System

WGAC's Healthy Country Team will have responsibility to monitor, report and remedy impact at Visitor Locations, approaches and surrounds for both observed and cumulative change and threats that may arise resulting from visitor access.

15 – See EcoTourism Australia's “Eco Tourism” accreditation. See www.ecotourism.org.au

A WGAC task over the first three seasons (by 2016), working with the Uunguu Monitoring and Evaluation Committee (UMEC), will be to develop the Uunguu Visitor Impact Monitoring System (UVIMS) to be incorporated into the Healthy Country Visitor Operations Manual. This will involve assessing - utilizing traditional and modern impact assessment techniques - the cultural, historical and natural state and values of each Visitor Location and Managed Sites to;

- establish environmental, cultural, historical and remedial base-line inventories including threats and change (cause and affect) relationships
- identify appropriate visitor impact indicator and measuring standards
- adopt measurable Healthy Country standards for managing and sustaining Visitor Locations and an overall visitor capacity for Wunambal Gaambera Country
- establish the UVIMS reporting framework for both Healthy Country operational needs and annual reporting of health of Visitor Locations and Cultural Assets to Wunambal Gaambera people
- establish the procedures for a standing UVP funded independent Visitor Location audit to be conducted every three (3) years, the first in 2016

WGAC's Healthy Country Cultural Asset operational resources and a portion of the UVP Healthy Country Fund will be prioritised to tasks above in Years 1-3 to achieve this UVIMS objective.

WGAC will seek to leverage the above funds and pursue partnerships with:

- university institutions such as University of Western Australia's Kimberley Rock Art Centre;
- WA Government programs such as the Kimberley Science and Conservation Strategy; and
- Australian Government heritage programs;
- conservation¹⁵ and philanthropic institutions;

to assist with developing and maintaining the UVIMS.

16 – WGAC and Bush Heritage Australia are partners in implementing the HCP

5.0 UVMP Finances

5.1 UVMP Financial Model

The UVMP 4 year financial model 2014-2017 is based on the following key assumptions:

- Forecast periods are based on calendar year timeframe
- Recognising the advertising “lead time” needs of the Kimberley coastal tourism industry, WGAC is implementing the UVP incrementally over the first three year period with the goal of attaining fully stabilised operations in Year 4.
- Some model features are shaped by requirements for a simplified “on-line” payments system including the elements of the 3-day UVP unit and for tour operators a fixed transport unit occupancy level.
- To smooth the UVP transition to be a win/win for all stakeholders, Wunambal Gaambera people provide in the initial two year phase significant discounting of the actual UVP rate by reducing the Uunguu Visitor Benefit Fund (their direct share of rents for use of Visitor Locations and the fixed occupancy level).
- The second phase from year three onwards sees operation of the first Managed Site included as a fixed element of the UVP package to enhance the Uunguu Visitor Experience product.
- The base visitor numbers are for the Coast Remote Zone – 4,000 and the Road Zone - 7,000 persons predominantly spending three visitor days (two nights) on Country for a total of approximately 30,000 visitor days; estimated to increase 3% per annum.
- Total Year 1 (calendar year) 2014 Uunguu Visitor Pass income estimated at \$525,729 is derived from a forecast of 10,030¹⁷ visitor arrivals within Wunambal Gaambera Country.
- Expenses are considered realistic and reflect WGAC's extensive experience in managing complex logistics in undertaking Healthy Country and tourism activities in this remote and challenging environment.
- All financial modelling excludes GST and payable taxes but includes interest for financing and depreciation costs.

UVP Transition

To achieve the UVMP 5 year goal of fifteen percent (15%) Wunambal Gaambera participation in the tourism industry on Wunambal Gaambera Country, UVP income is forecasted to grow from \$525,729 in 2014 to \$1,746,861 over the four years 2014-17, reflecting the stepped transition, as in figure 2 below.

In 2016, the first full year of operations, the Coast Remote 3 day UVP package will be \$320.00 per visitor comprising the 3 day UVP of \$180.00 and the Managed Site tour fee of \$140.00 (both amounts exclude GST). For the Road Zone the 3 day UVP package in 2016 will be \$45.00. A Road Zone Managed Site tour experience would be additional as and when developed.

17 – 30 % of visitors in Coast Remote Zone and 70% in Road Zone

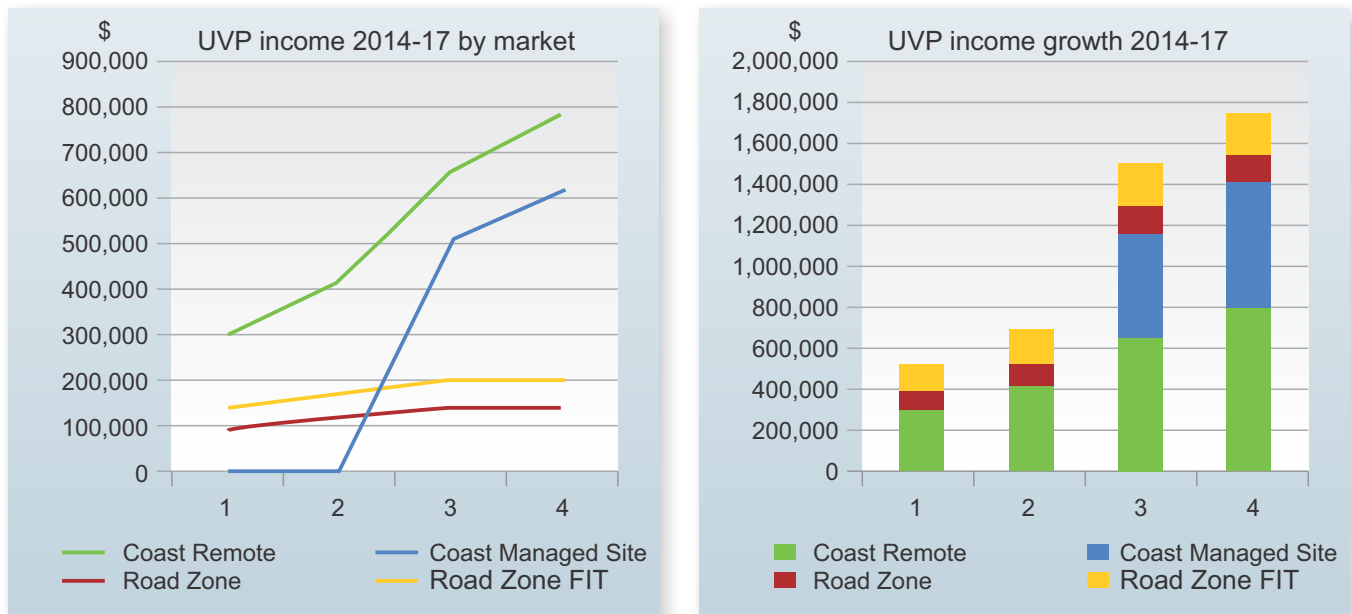


Figure 1 (a) and (b) UVP Income Projections by Zone Market Segments, 2014-17

All discounts applied throughout the two year UVP transition period 2014-15 are withdrawn from 2016. The transition discounts are summarised in table 6. WGAC is discounting the UVBF by 75% and 50% respectively during the two year transition period.

Discounted Element	Type	Normal 2016	Discount 2014		Discount 2015	
			Rate	Discount	Rate	Discount
UVP Rate Fixed Occupancy GT UVBF % of UVP	Income	\$180	\$100	55%	\$126	30%
	Income	85%	75%	12%	80%	6%
	Expense	40%	10%	75%	20%	50%

Table 6 UVP Transition Period 2014-15 Discounts

Financial Summary

WGAC predicts a normal year net operating surplus after interest of \$136,068 or 8% of revenue, providing capacity to build reserves to manage unexpected tourism industry downturns, meet operating contingencies that may emerge and foster tour product development. WGAC is a not-for profit entity.

During the transition period an estimated net operating surplus of \$21,993 in 2014 will be offset by a projected deficit (\$18,702) in 2015 that is proposed to be handled with prudent cash-flow management. WGAC will have available from separate Wunambal Gaambera Healthy Country Operations budget standby funds of up to \$40,000 in each of the first two years to also meet any unforeseen UVMP operations shortfall.

The significant UVP income growth is in 2016, demonstrated in Figure 1(a) and 1(b) above as the first Remote Zone Managed Site commences operation. The combined UVP (\$180) and Managed Site (\$140) fees included in the 2016 Coast Remote UVP fee will be \$320 ex GST.

A summary of UVMP total income and expenses forecast over the first four (4) years is shown in table 5 below.

UVP Income & Expenses	Year 1	Year 2	Year 3	Year 4
Income				
UVP Coast Remote	\$303,024	\$419,449	\$655,764	\$794,631
UVP Road/special Gt Tour	\$89,082	\$110,313	\$133,673	\$133,673
UVP Road/special Zone Fit	\$133,623	\$165,470	\$200,510	\$200,510
UVP Income Total	\$525,729	\$695,231	\$989,947	\$1,128,815
UVP Ms Tour Ngula (jar Is)	\$0	\$0	\$510,038	\$618,046
Total Income	\$525,729	\$695,231	\$1,499,985	\$1,746,861
Expenses				
Coast Remote Zone Patrol Costs	\$81,618	\$90,489	\$114,066	\$120,542
Managed Site - Ngula	\$9,000	\$25,800	\$302,273	\$356,492
Road Zone Visitor Station and Patrol Costs	\$108,114	\$135,425	\$239,005	\$259,918
UVBF Costs	\$82,259	\$180,508	\$478,336	\$514,167
Administration Costs	\$149,460	\$181,738	\$214,005	\$218,785
General Costs	\$41,286	\$58,362	\$75,097	\$82,809
Marketing Costs	\$30,464	\$39,167	\$43,244	\$54,999
Total Expenses	\$502,201	\$711,488	\$1,466,025	\$1,607,711
Interest (overdraft Facility)	\$1,535	\$2,445	\$4,020	\$3,082
Net Surplus/deficit	\$21,993	-\$18,702	\$29,940	\$136,068
Return on Income	4%	-3%	2%	8%

Table 7 - UVP - Summary Of Income & Expenses

Expenses Summary:

Over the first four years, benefit to Wunambal Gaambera people (UVBF) will increase from 11% to 28% of total expenditure reflecting the discounting of their UVP rents (benefit) to assist the first two years of transition, see Table 6. For clarity, the 40% UVBF rate is applied to the UVP Income but not the Managed Site income (as visitors have already paid the UVP permit). The UVBF payable to the Wunambal Gaambera Trust in 2017 is projected to be \$451,526.

The Uunguu Healthy Country Team personnel will, by 2017, increase by 7.5 FTE (full time equivalent) positions. The UVMP Manager, three permanent Rangers, six seasonal Rangers and one part-time administrative position will be directly employed to add capacity to the existing Healthy Country Team to deliver UVP services outlined in 4.2 and this UVMP Plan generally. The total direct UVMP employment cost by 2017 is \$395,086, being 23% of income. The total UVMP personnel resources including the present Uunguu Ranger team, needed in a normal year will be 11.5 FTE positions shown in table 9 below.

Visitor and asset management training, visitor product skilling and strengthening cultural learning, all are targeted to grow the capacity of the Healthy Country Team and Wunambal Gaambera people to deliver the Uunguu Experience. Resourcing will be progressed leveraging the UVP Healthy Country Training and Cultural Amenity Funds with WGAC's other workforce development programs and available public and donor training and human capacity building sources under the umbrella of the forthcoming Uunguu Workforce Development Plan.

The UVP Healthy Country Funds (refer table 3 p13) are ten percent (10%) of UVP income and estimated to grow from \$52,572 in 2014 to an annual \$113,000 by 2017, are part of the UVP Healthy Country cost centre to monitor and maintain a healthy visitor/tourism industry in Wunambal Gaambera Country. The first of every 3 year independent UVMP Visitor Location audit will be commissioned in 2016 and reported to Wunambal Gaambera people as part of the WGAC 2016 annual Healthy Country Report to Wunambal Gaambera people.

Resourcing UVMP Operations 2014-17

Cost Centre	2014	2015	2016	2017
Operations	\$229,195	\$290,881	\$698,587	\$791,951
UVBF	\$55,973	\$145,746	\$400,279	\$457,726
Healthy UVP	\$52,573	\$69,523	\$127,555	\$112,881
Overheads	\$164,460	\$205,338	\$239,605	\$245,153
Total Costs	\$502,201	\$711,488	\$1,466,025	\$1,607,111

Table 8 – UVMP Expenditure By Cost Centre 2014-17

Staff/Rangers Location	WOC FTE	UVMP Rangers		Total FTE
		FTE	0.5 FTE	
Management		1	1	1.5
Remote Patrol	1.5		2	2.5
Road Zone Patrol	1.5	1	2	3.5
Total FTE 2014-15	3	2	2.5	7.5
Managed Site 2016-17	1	2	1	4.0
Total Staff FTE	4	4	3.5	11.5

Table 9 – UVMP Personnel Requirements 2014-17

UVP Operations

Expenses to develop the Uunguu Experience visitor product, including patrolling and guiding operations and Managed Site operations accounts for \$791,951 or 49% of the total expenditure allocation in a normal year.

The first two of eight years amortised costs of capital to develop the Road Zone Visitor Station and the first Coast Remote Managed Site facilities are provided for in the 2016-17 years. It is planned WGAC will secure the capital finance package estimate of \$720,000 and undertake building works in 2015-16. WGAC's in-house Healthy Country design and build team will be tasked to these works.

In the first two years 2014-15 one permanent (1FTE) and four seasonal Rangers (4 x 0.5FTE) are to be added to the Healthy Country Team while two permanent and two seasonal Rangers will be added in 2016-17 as the Coastal Managed Site is established as shown in table 9.

Logistics support for visitor management UVP operations is shown in the following table 10.

Visitor management patrols to the Coast remote Zone will require in the initial two years the use of a 6.5M dinghy for limited sea patrols. Helicopters will be used to access remote sites such as Hunter River and Wuuyuru (Bigge Is). Availability of the 9.3m Uunguu Ranger Patrol vessel in the 2015 season and thereafter will strengthen patrolling capacity to all coastal and island areas of Wunambal Gaambera Country.

As the first coastal Managed Site is established, Healthy Country Team staff will have a well-founded dinghy

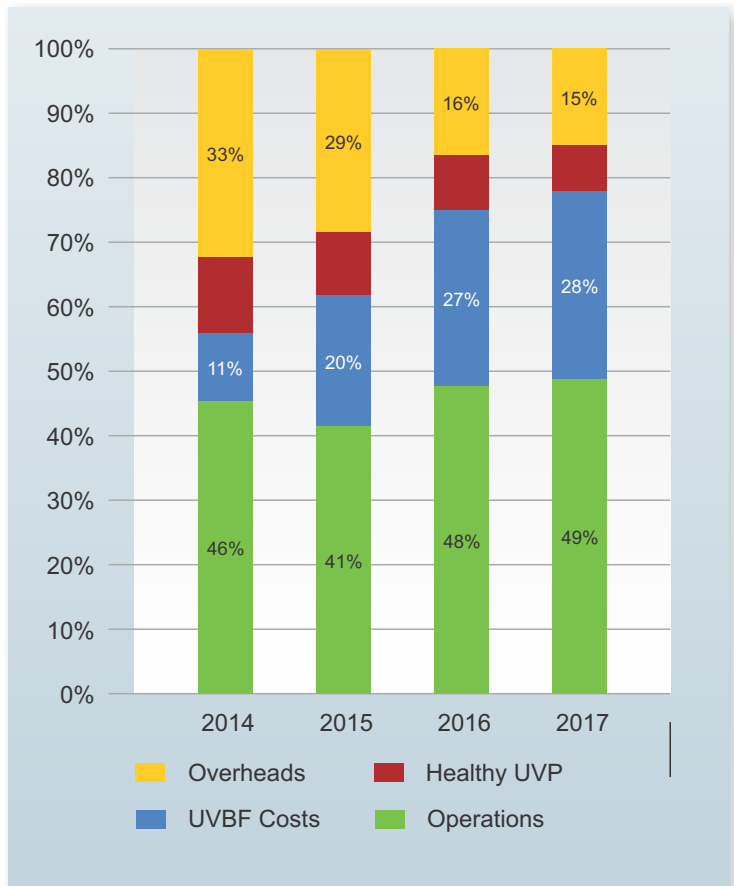


Figure 2 – UVMP Expenditure by Cost Centre

full-time to support the Managed Site operations and to conduct visitor management patrols to nearby areas. In a full operational season there is planned 80 patrol days for the Patrol Vessel and Dinghy. Most times they will be working as one unit on visitor management including supply logistics support to Managed Site and supporting delivery of the Uunguu Experience.

Visitor management activities are estimated to take 45% of the Patrol Vessels availability, the balance of time allocate to other Healthy Country operations and projects.

Unit/Year	2014	2015	2016	2017
Coast Remote Zone				
Patrol 6.5m Dinghy (Days)	46	26	77	80
Patrol 9M Patrol Boat (Days)	22	34	77	80
Helicopter (Hours)	24	14	22	22
Managed Site – Camp Facilities	Design/Site	Build	Build	Built
Managed Site – 6.5M Camp Dinghy			FT	FT

Road Zone				
4x4 Vehicle – DoubleCab Ute	1 - FT	1 - FT	2 - FT	2 - FT
ATV Ranger			1 - FT	1 - FT
Visitor Station Facilities	Canvas	Canvas/Build	Build	Build

Table 10 Planned Visitor Management Logistics Support 2014-17
(FT = Full Time)

For Road Zone visitor management operations, a 4x4 double cab utility will provide the initial patrolling and Visitor Station capacity with a second unit to be added in 2015. The Visitor Station site will be determined in 2014 and permanent facilities to be commenced in 2015. An ATV Ranger will be added to the fleet for support work around the Visitor Station facility.

During the first four years an overdraft facility peaking at \$180,000 in early year 3 will be required to meet cash-flow contingencies, primarily for out of season fixed costs – wages, plant and equipment finance payments and Ranger Camp/Managed Site amortisation.



5.2 UVMP Impact

Wunambal Gaambera People

Wunambal Gaambera peoples' direct benefit from the UVMP can be summarised as follows:

- **UVP -**

provides a 'one-stop' tool for Wunambal Gaambera people to make effective decisions to give permission and receive benefit for access to and use of their Uunguu Assets;

- **UVBF**

except for the first two transition years (2014 and 2015), 40% of all UVP income is allocated to the Wunambal Gaambera Trust; from 2016 estimated to be over \$400,000 annually;

- **Incomes**

the UVP and Managed Site will by 2017 require an additional 7.5 FTE Healthy Country Team jobs increasing Wunambal Gaambera annual wage incomes by \$395,000, and during the period 2015-16 adding an estimated \$150,000 wage incomes from UVMP capital works;

- **Workforce Opportunities**

the UVMP Healthy Country Training and Amenity annual funds of \$113,000 will provide a base to leverage investment funds and resources to build Wunambal Gaambera skills capacity in:

- visitor management (UVP rangers, administration, communications and amenities);
- delivery of Uunguu Experience visitor products (guides, tour businesses, hospitality, art and bush products); and
- Tour Operator employment (guides, crew, hospitality, marketing).

- **Healthy Country Plan**

contributes from 2016 on, over \$800,000 annually to Healthy Country management, monitoring and on-ground resources; helping to look after the ten Healthy Country [Targets](#) while delivering UVMP (Strategy 5) visitor management operations throughout Wunambal Gaambera Country.

- **Tourism Industry Development**

provides the management framework and foundation for planning and setting achievable visitor, tour product, infrastructure and investment targets to grow benefit from the North Kimberley coast tourism industry as a contributor to overall Wunambal Gaambera wealth.



Uunguu Visitor Benefit Fund (UVBF)

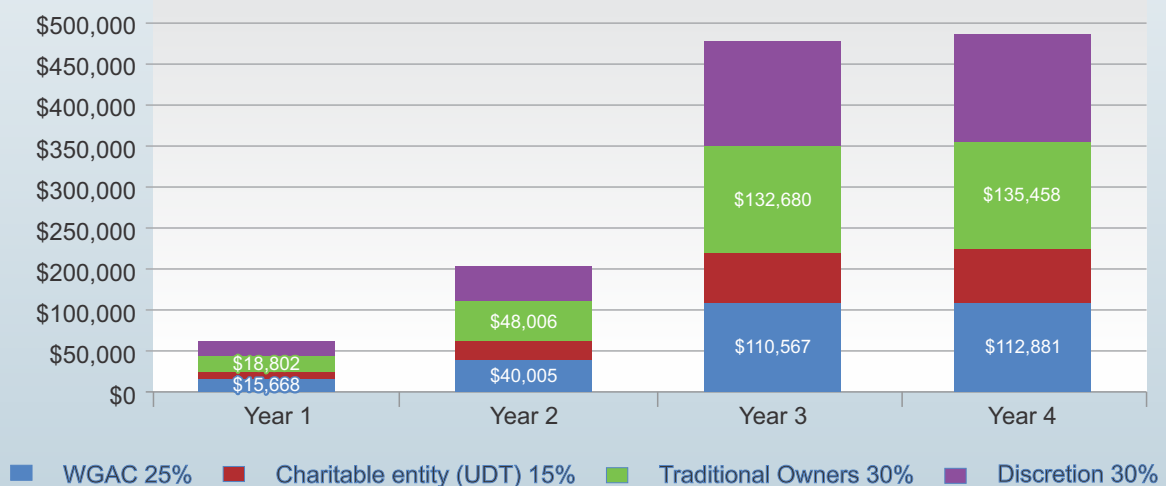
Forty percent (40%) of all UVP income (except Managed Site income) is allocated to the Wunambal Gaambera Trust via the Uunguu Visitor Benefit Fund for the benefit of Wunambal Gaambera people. The trustee (WGAC) distributes the UVBF in accordance with the rules of the Trust as demonstrated in the chart at figure 3 below. In a normal year Wunambal Gaambera people, owners of the Uunguu Assets, receive distribution benefit of 12% of total UVP income, whilst in the first three year period 8% of UVP income. This lesser amount reflects the transition discount provided by Wunambal Gaambera people.

The discretionary portion of the UVBF (\$135,000) is projected to be targeted to the Healthy Country Living on Country Action, supporting families to build and enjoy their homeland bases to deliver Uunguu Experience visitor products from their Graa country.

WGAC will have capacity from UVBF distribution to budget:

- additional Living on Country Action resources and
- contingency funds to support fixed UVP operational financial commitments such as transport (vehicle(s) and dinghy) financing and capital works amortisation if needed.

Uunguu Visitor Development Fund - Fund Allocations 2014 - 2017



5.3 Best Practice and Risk Management

Wunambal Gaambera people, through this UVMP - strategy 4 of the Healthy Country Plan - has set a five year goal (2018) to lay best practice foundations to build the existing North Kimberley tourism industry operating in Wunambal Gaambera Country into an inclusive, iconic and enduring tourism product; delivering visitors an "Uunguu Experience" based on sharing culture and enjoying magnificent landscapes and a unique intact healthy country.

This UVMP goal will assist Wunambal Gaambera people achieve their "Uunguu Vision" that by 2020 to live on and make business from country, protect and share cultural places in accordance with traditional Law and be respected as proper owners and managers of Wunambal Gaambera Country¹⁸.

Fundamental to Wunambal Gaambera people achieving this goal is setting viable UVMP price levels to cover adequate return on visitor use of Uunguu Assets taking into account; predominant fixed operational costs, seasonal constraints of the tourism industry, capital acquisition, growing the Wunambal Gaambera workforce to manage visitors and deliver tour product, asset monitoring and maintenance, and building financial reserves.

Best Practice

This UVMP Plan over the next five years lays the best practice foundations for the North Kimberley tourism industry in Wunambal Gaambera Country for these outcomes:

1. Stakeholder Win/Win

- Wunambal Gaambera people's participation in the tourism industry in Wunambal Gaambera Country to grow to 15% by value in 5 years providing a base to further increase that participation over the long term;
- Visitors will have proper permission to visit Uunguu Assets and be welcomed to Wunambal Gaambera Country to share culture and nature experiences ;
- Tour Operators will gain security for their business to operate on Wunambal Gaambera Country and take their guests to Uunguu Assets ;
- All stakeholders including government and industry will have confidence to promote the authentic North Kimberley destination;

2. Respecting Stakeholders

- Wunambal Gaambera peoples' native title property rights and interests will be respected by all stakeholders;
- Building Wunambal Gaambera workforce capacity to deliver Uunguu Experience product will strengthen, identify and provide a sound basis to contribute to development of a unique world class North Kimberley brand;

3. Empathy for Stakeholder Situation

- WGAC publishing the initial 3 year UVMP Fee schedule provides Tour Operators (their GT visitors) and FIT visitors with sufficient advance notice to make adjustments to tariffs and travel aspirations respectively;
- Wunambal Gaambera peoples' UVP discount structure for the initial two year period (2014 and 2015 seasons, provides a fair and reasonable transition, given many years of "free-ride" visitor access to Wunambal Gaambera Country

18 – Wunambal Gaambera Healthy Country Plan 2010-20, at www.uunguu.org.au p7

Risk Management

Table 9 provides a profile of identified risks in implementing the UVMP and management of those risks.

Risk	Issue/Cause	Managing the Risk
Travelers without UVP	<ol style="list-style-type: none"> 1. Visitors lack information/knowledge of UVP 2. Travellers/visitors arriving to Wunambal Gaambera Country without UVP 3. Tour Operator not UVP registered 4. Trespass on Wunambal Gaambera Country 	<ol style="list-style-type: none"> 1. Increase promotion Uunguu Visitors Pass; Tour Operator registration awareness – inform/educate Kimberley Visitor Centres 2. For GT immediate on-line purchase; FIT consider local payment facility 3. Appeal to moral good in first instance 4. Prevent Tour Operator, FIT entry to VL or exclusive possession land 5. Ranger compliance training 6. Prosecute for trespass last resort - liaise with ALT as appropriate
Transgress Uunguu Cultural Protocol	<ol style="list-style-type: none"> 1. Visitors enter land outside UVP boundaries 2. Visitors act or show disrespect at VLs and burial sites 	<ol style="list-style-type: none"> 1. Tour Operator; initial warning to remedy or risk deregistration 2. Promote cultural protocol awareness DVD industry package; annual 3. Increase Ranger patrols to affected site/VL 4. Invoke Tour Operator UVP deregistration process 5. Suspend/Remove site from VL Schedule
UVMP Income targets not achieved	<ol style="list-style-type: none"> 1. Tour Operators not purchasing UVPs; 2. FITs not purchasing a UVP 	<ol style="list-style-type: none"> 1. Warn transgressing Tour Operators 2. Increase UVP promotion to FIT markets 2. Rangers prevent access to VL 3. Last resort – prosecute for trespass
	<ol style="list-style-type: none"> 3. UVP budget targets not met 4. Fixed financial commitments impeded 	<ol style="list-style-type: none"> 1. Regular UVMP budget management reviews – assess present internal and external threats reduce UVMP operations as required 2. Identify alternative funds that can be used for contingency purposes
Accidents to Transport Units Marine, Air	<ol style="list-style-type: none"> 1. Environmental threat, hazard and damage 2. Shipping accidents – pollution threat to marine and coast environments 3. Salvage and clean-up 	<ol style="list-style-type: none"> 1. WGAC UVMP procedures manual 2. WGAC be aware of Tour Operators accident and emergency procedures 3. WGAC be active with Emergency services agencies; DFES and Marine 4. WGAC appoint an Emergency Coordinator
Visitor Accident in Wunambal Gaambera Country	Visitor lost, injury, medical emergency	<ol style="list-style-type: none"> 1. Visitor risk warning signs on Country and media 2. Ranger emergency response procedures and competencies – UVMP Manual 3. Uunguu Ranger emergency procedures training 4. VL sites and access routes checked regularly 5. WGAC maintain Public Liability insurance. 6. Tour Operators must have adequate public liability insurance cover. 7. Bushwalkers have adequate access to emergency funds or insurance. 8. Liaison with FESA and rescue agencies 9. Effective remote communications 10. Undertake regular independent risk assessment 11. Implement feral cattle management plan.
Healthy Visitor Locations	<ol style="list-style-type: none"> 1. Cultural integrity threatened, damage to cultural asset 2. Environmental threats, site impacts 	<ol style="list-style-type: none"> 1. VIMS impact assessment 2. Implement VIMS management actions, responses; 3. Identify on Fire Management Plan – implement asset protection and management response

Table continued overpage

Risk Management (Cont.)

Risk	Issue/Cause	Managing the Risk
Maintain authentic product	<ol style="list-style-type: none"> 1. Quality Visitor product standards at Managed Sites and Visitor Locations 2. Uunguu Rangers deliver authentic cultural material 3. Art product 4. Capacity to broaden/ diversify product - cultural and bush activities 	<ol style="list-style-type: none"> 1. Document Managed Site content and standards presentation 2. WGAC attain Australian Tourism accreditation 3. Uunguu Story – core cultural presentation material; 4. Guide training – Uunguu / Tourism Certificates, and mentoring 5. Visitor feedback surveys – site, Tour Operators, web page 6. WGAC quality review procedures – maintain accreditation 6. Uunguu Elders mentor guides 7. Promote community and school cultural learning and site visits – Healthy Country Fund
Operational Emergency – Personnel, Equipment, Logistics	<p>Rangers capacity to maintain remote camps and patrols –</p> <ol style="list-style-type: none"> 1. Accident or "call away" cultural bereavement; 2. Equipment breakdowns; 3. Logistics failure 	<ol style="list-style-type: none"> 1. Personal safety awareness – Ranger training – Operations Manual 2. Emergency Contingency Fund in Finance Plan 3. Management emergency assessment and response procedures – UVMP Manual; 4. Equipment maintenance, replacement schedule and standby/spares inventory 5. Maintain communications; 6. Evacuation procedures – UVMP Manual
Website management: Identity theft	Breach of confidential information	<ol style="list-style-type: none"> 1. Website uses certified secure socket web server to handle all online payments. 2. WGAC holds cyber insurance cover.

Table 10 - UVP Risk Profile



Visitor Area #	Visitor Area Name	Visitor Loc'n #	VL Icon	VL Name	Location Co-ordinates	Cultural Story	Natural/History Story and special feature	Conditions
Gaambara								
G01	Anjo	G01-1	H	Anjo Cove	S -13.943978 E126.565086	Centuries old stories of heroic Gayara (Sea) Wanjina defending Wunambal Gaambara peoples' contact with Makassan fishermen	Makassan trepang cooking hearths (11 lines), well and tamarind tree. Sheltered cove with fragmented Wulo (monsoon vine thicket) behind beach. Anjo Cove may have been named by Baudin after Earl of D'Anjou, spelt Anjo on early 1900's maps.	General Conditions VL Type - Take Care
G01	Anjo	G01-2	H	Shady Lady Site	S -14.015359 E126.423025	In 2011 three Gaambara and Kwini men enacted their elders deeds in rescue of the "Shady Lady", in a documentary with the Captain's widow commemorating the "Shady Lady" epic WW2 flight.	WW2 B24 Liberator bomber (42-40369) "Shady Lady" forced landing Aug 1942, on return from a Borneo bombing raid; Traditional Owners helped repair - carried new nose cone from Kalumburu in a 2 day trek. Flew to Darwin.	General Conditions VL Type - Take Care, feral animals
G02	Munggalalu	G02-1	H	Munggalalu-Truscott Airbase	S -14.090960 E126.387749	Munggalalu-Truscott Airbase owned by Wunambal Gaambara people; many helped build WW2 base and saw first 'cowboy' movie films at "Anjo Palace" cinema. Today supports helicopter logistics to off-shore oil and gas industry.	Australian built WW2 1944 as forward heavy bomber base to raid now Indonesian islands. Munggalalu area is Wumangarr (sandplain woodland) with Burunggurr (bloodwood), Arn.gurru (woollybutt) and Barruru (stringy-bark) trees and is Jebarra (emu) country.	General Conditions VL Type - Escorted WW2 Relic Tour
G02	Munggalalu	G02-2	C	Garmbemirri	S -14.085336 E 126.444772	Traditional camping place, rich in bush-tucker resources - Ngawarri (bush apple) Langanda (bush almond) Garmmangu (long yam); Wanjina and Gwion live together in sandstone caves within 30 mins walk of Unguu Ranger Station.	Wumangarr (sandplain, sandstone outcrop, woodland) with Arn.gurru (woollybutt) and Barruru (stringy-bark), Yawal (waterholes and springs) open grassy flats, swamps and billabongs, and Wirrirri (Gouldian Finch) along creeklines	General Conditions VL Type - Escorted Cultural Tour
G02	Munggalalu	G02-3	N	West Bay	S -14.076028 E 126.455128	Traditional Camping place, rich in marine and tidal resources - Darrngalal (mangroves) and Marlinju (rock oysters), Ganandurr (pandanus) and Balngga (saltwater crocodile).	WW2 barge-landing area for Truscott and Catalina seaplane base. Today barge ramp in use supporting Munggalalu-Truscott by 8km road. Barge services from Darwin	Call Munggalalu-Truscott Airbase at 0891614395
G02	Munggalalu	G02-4	C	Banjai	S -14.075206 E 126.344253	Traditional Camping place - rich marine resources, middens with abundant shell-fish. Gwion art - approach from Vansittart Bay	Burrurga (sandy beach) with sandstone outcrops and Jargarla (low Ceriops mangroves). Fishing place.	General Conditions
G02	Munggalalu	G02-5	N	DC 3 Crash Site	S-14.128278 E 126.309349	Wumangarr (sandplain with sandstone outcrops) fronted by tidal flat and high sand dunes.	USAAC C-53 Feb 1942 forced landing on salt pan - off course to assist Broome evacuation, Access from sandy beach (survey marker) with short walk over dune. Feral cattle frequent.	General Conditions Respect WW2 Heritage
G03	Kingana	G03-1	C	Jalandal	S -14.200772 E 126.331864	Jalandal site is the resting place of Ngamali a giant Gayarra (sea) Wanjina who urinated to create the saltwater for marine animals and fish to live in. Gwion are nearby. Jalandal is shortened name for Jalarr Nindalu - place of Jarlanba (Kurrajong) tree	Near Pauline Bay. Wumangarr (sand plain and sandstone outcrop). Wiljari (quinine tree) used for relieving toothache and emu food abundant here. Unguu Rangers erected the barrier fence to protect site from feral animals, mainly cattle	General Conditions



Visitor Area #	Visitor Area Name	Visitor Loc'n #	VL Icon	VL Name	Location Co-ordinates	Cultural Story	Natural/History Story and special feature	Conditions
G03	Kingana	G03-2	H	Wongarayi	S -14.221611 E 126.282189	Traditional Camping sites around the shores; middens - abundance of marine, tidal and bush tucker, soak (fresh water)	Makassan trepang cooking hearths (18 parallel stone lines) and camp Site behind low mangroves. Land at small sandy beach. Walk north past small soak.	General Conditions
G03	Kingana	G03-3	C	Rocky Cove	S -14.226969 E 126.247244	Diverse Wanjinia, Gwion, Argula (devil) and animal art in cave panels stretching over 400 meters from the beach access point to the Wulo (rainforest) patch and beyond to the Wanjinia cave.	Argu (rocky sandstone pavement) country and Walararr (spinifex) country. Abundant wildflowers - Drosera (insect eating plants) and Calandrinia (bright pink) along creek after wet season.	General Conditions
G03	Kingana	G03-4	C	Ngula (Jar Is) # 1 (north-east)	S -14.148183 E 126.238136	Gwion care for plants and animals and there is ancient animal art here. Ngula (Jar Island) was a traditional camping site	Argu (rocky sandstone) and Walararr (spinifex) country. Short walk into sandstone cave from beach. Many Warrgari (acacias); Wunggangbarn (golden backed tree rats) and Gunarjji (echidnas) spotted here	General Conditions
G03	Kingana	G03-5	C	Ngula (Jar Is) # 2 (south-west)	S -14.156411 E 126.233669	Several panels depicting various styles of Gwion art - including Wararajai, Yowna (Sash) and Mambi (Tassel) also animals Jebarra (emu) and Aamba (kangaroo) at a well sheltered cave - Camping site - above a small tidal flat abounding in Arjuda (long-burn, mudwheel)	Argu (rocky sandstone) and Walararr (spinifex) country. Short walk into cave from beach. Spectacular Walin (Osprey) nest on rock pile at southern end of beach.	General Conditions
G04	Pariaba (Aboriginal English for Parry Harbour)	G04-1	N	Freshwater Cove	S-14.017650 E 126.184958	Wunambal Gaambara people welcome mariners' to use this watering point. Wulo (rainforest patches) on nearby hill slopes have spectacular red flowering Wundarla (Bombax) trees used for canoe and raft making and habitat for Julwan (euros), Yanbirri (olive python), Bangajiji (northern quoll) and Wobarda (water goanna)	Wunggayila (volcanic hills) country dissected by rias (channels). Bauxite mining leases granted for this area are a significant threat to healthy country. Access on high tide - at basalt rock landing. Short walk upstream to small swimming hole with waterfall.	General Conditions
G04	Pariaba	G04-2	H	Wargul/Wargul # 1 Island	S -13.961433 E 126.156836	Extensive Macassan trepang cooking hearths (23 stone lines) made from beach limestone	Wunggayila (volcanic hills) country fringed with Darrngala (mangrove). Paspaley Pearly company operates pearl farms in Wargul/Wargul country	General Conditions
G04	Pariaba	G04-3	H	Wargul/Wargul # 2	S -13.964072A E 126.144139	Wanjinia story is the Gayara Wanjinia now resting at Jalandal cave, was slain in battle protecting his people by the Makassan as he strode down the rias (channels).	On mainland opposite island hearths. Makassan grove of tamarind trees - source of vitamin C. Superb boob with 16m girth with supposed 1891 HMS Penguin broad arrow survey marker.	General Conditions
G05	Nurarri	G05-1	N	Warrana (Eagle Falls)	S -14.354511 E 126.156303	Camping site for traditional hunting - Julwun (euros) and Baagi (Rock Wallaby) - and gathering in Wulo (rainforest patches). Gwion art nearby upstream	Argu (rocky sandstone) country with Walararr (spinifex) and typical sandstone flora. Superb views. Safe swimming above falls.	General Conditions. Helicopter access only at lip of falls, above circular plunge-pool.

Visitor Area #	Visitor Area Name	Visitor Loc'n #	VL Icon	VL Name	Location Co-ordinates	Cultural Story	Natural/History Story and special feature	Conditions
G05	Nurarri	G05-2	C	Marrijibirri Creek	S-14.356894 E 126.081189		High tide landing at dorra (salt-fresh water) sandstone ramp, walk through Ngari (paperbark) grove to upstream Yawal (waterholes) (1 km) home for Laaru (freshwater mussel) and Miiyani (water-illy). Abundant Marlinju (oysters), and Walamba (antelope) in this area. Paspaley Pearling company operates pearl farms in these Nurarri waters.	General Conditions. Swim with care in small billabongs.
Wunambal								
W01	Brremangurey	W01-1	C	Jarriyu One Tree Beach	S -14.544290 E 125.918813	Wanjina Yarimalo, other Wanjina, Gwion, Argula (devil), Creator Fish and Animals left their images here at Jarriyu in Brremanguray Country. Jarriyu is an extensive occupation (middens) site.	Access behind fishing camp. Area noted for its friendly grey nurse sharks.	General conditions
W02	Kandiwal	W02-1	C	Punamii-Uunpuu (Mitchell Falls)	S-14.823169 E 125.695342	Punamii-Uunpuu is the home of the powerful Wunggurr (creator snakes) seen in the Falls' rainbows. To respect Wunggurr and keep safe - no swimming in the pools. National Heritage listed place	Argu (rocky sandstone) country with Warrana (wedge-tailed eagles) and Dalal (rare black grass wrens); Wobarda (goannas), and Monyjion (monjon rock wallabies)	No swimming in the pools. Keep clear of cliff edges
W02	Kandiwal	W02-2	C N C	Mitchell Estuary	S -14.626297 E 125.655047 up stream to S-14.745639 E 125.658097	Access Gwion and animal resource paintings 700 meters up stream from dorra place - (where Mitchell River salt and fresh water meet)	Argu - rocky sandstone and Walarra (spinifex) country with Darrngala (mangrove) estuarine shores. Rich bird populations -Dalal (rare black grass wrens),. Jarri (Jabiru) Gwion bird (sandstone shrike-thrush) and Balngga (saltwater crocodile)	General Conditions. Visitor Area is 2000m upstream of Dorra and within 500 metre either side of river
W02	Kandiwal	W02-3	N	Yambaradenmi (Surveyors Creek)	S -14.6333283 E 125.68.558	A dorra place - where salt and fresh water meet. Ancestors hunting grounds.	Argu (rocky sandstone) country Monyjion (monjon) and Dalal (black grass wren) habitats.	General Conditions. Swim at own risk only in second or third pools above falls. Helicopter transfer at dorra rock pavements
W03	Gibulde	W03-1	H	Krait Bay	S - 14.250522 E 125.596130	Gibulde people camped here for thousands of years. In 1928 they were visited by shipwrecked pearling crew from lugger 'Henry'	WW2 refuge base for commando vessel 'Krait', famous for Singapore raid in 1943.	General Conditions. Respect WW2 heritage.
W03	Gibulde	W03-2	C	Warrabii East (Swift Bay)	S-14.537322 E 125.597944	Wanjina also called Gulingii can be seen in Yuwala (build-up) and Wunju (wet season) clouds. Site is rich in natural resource art. Gwion nearby	Turtles, Dideeyu (oystercatchers) and other animals and fish feature in art images, signifying a bounty of bush tucker.	High tide landing at rock shelf, close to long sandstone overhang with huge shaded midden.



Visitor Area #	Visitor Area Name	Visitor Loc'n #	VL Icon	VL Name	Location Co-ordinates	Cultural Story	Natural/History Story and special feature	Conditions
W03	Gibulde	W03-3	C	Warrabii West (Swift Bay)	S -14.559278 E 125.539403	Warrabii is the boss Gulingi Wanjinna. Warrabii is protecting his children from rain during a cyclone. Ancestors sought guidance from Warrabii before embarking on long canoe voyages.	Broken sandstone country with Walarra (spinifex). Endemic Gambiee - prickly bush tomato abundant.	High tide landing at rock shelf with short, open walk to massive angled rock slab.
W03	Gibulde	W03-4	C	Wollaston Bay	S-14.521611 E 125.489187	Gayarra Wanjinna and Wanjinna (upright) may be an unfinished refurbishment.	Probable former sea-cave in low sandstone cliff.	Huge angled sandstone slab nearby. Landing at sandy beach 100m west via spinifex path
W03	Gibulde	W03-5	C	Wollaston Creek	S-14.643834 E 125.397407	Traditional seafarers would depart from these shores in canoes and rafts for wet season occupation of outer islands as far as Wanganjawa (Cassini Island)	Narrow Darrngala (mangrove) lined estuary in broken sandstone. Walarra (spinifex) and Warragarli (wattles) mostly	Dinghy access only at high tide.
W04	Warrdana	W04-2	C&H	Mandali (West Montalivet Island)	S -14.301064 E 125.220537	Gayarra (Saltwater) Wanjinna. Wet season occupation site and Mardumal (turtle) hunting.	Laterite-capped volcanic island. WW2 344 Radar Station. Gangala (scrub fowl) huge nest-mound habitatGeneral Conditions.	Please respect WW2 heritage.
W04	Warrdana	W04-1	C	Wianggarre (East Montalivet Island)	S-14.279247 E 125.300833	Mardumal (turtle) rookeries and Gangala (scrub fowl) are traditional food resources.	Laterite capped volcanic island - basalt sea cliff columns and Wulo (rainforest patches) hugging laterite	General Conditions
W05	Wuyurruu	W05-1	C	Wuyurru Bigge Island	S -14.473497 E125.146992	Resting place for Gayarra Wanjinna Aarwarndju, boss for this site. To respect our cultural Law, no access along cliff face east past Wanjinna Aarwarndju.	Argu country - large broken sandstone island with significant fauna including endemic Monnyon. Turtle nests and Balngga (crocodile) tracks. Nearby Banangai (Prudhoe Islands) -small vessel anchorage.	High tide landing at sandy cove. Restricted cave access - small supervised groups with no backpacks.
W05	Wuyurruu	W05-2	C H	Ungunaun Lamarck Island	S-14.772633 E 125.026803	Camping site for hunting Mardumal (flatback turtles) and traditional canoe transits. Yawurru (banyan) trees host Mandamanda (rose-crowned fruit dove) and Gangala (scrubfowl).	Argu (sandstone) island. Fragmented Wulo (rainforest). Geologists McGuire brothers marooned and died here in 1913.	Landing at long east coast beach. Exposed in SE wind.
W06	Gural	W06-1	N	"Midden Springs"	S-14.817742 E 125.252228	Gural families' camping sites (middens), rich in bush tucker from nearby Wulo (rainforest), Darrngarla (mangrove) and Wundaagu (saltwater).	Predominant Wulo (rainforest) and Dang.gai (paperbarks). Roasted Janinja (dragonfly) an early dry season delicacy. Picnic/swim spot below waterfall. Striking seascapes in Anderdon Bay	High tide landing at rock bar. Keep to track up western bank.
W06	Gural	W06-2	N	Naturalist Island	S -15.024816 E 125.355785	Visitor helicopter transit point to Punamii-Uunpuu. Beach picnic site.	Basalt/sandstone geology. Sheltered beach, backed by Wulo (rainforest) - home for Gangala (scrub-fowl) and rainbow pitta.	General Conditions. Please leave no trace!



Visitor Area #	Visitor Area Name	Visitor Loc'n #	VL Icon	VL Name	Location Co-ordinates	Cultural Story	Natural/History Story and special feature	Conditions
W06	Gural	W06-3	C N	Yirinni (Hunter River)	S-14.960706 E 125.397263 to S -14.988234 E125.489960	Yirinni (Hunter River) protected by Marriawalu – striking stone formations at river mouth – Wunggurr (snake) (East) and Aamba (kangaroo) at West.	Towering sandstone cliffs above scree-slope rainforests and mangroves. Balingga (Saltwater crocodiles). Prolific wildlife-nesting Madangana (sea-eagles) and rare rough-scale python.	Yirinni (Hunter River) estuary zone inland 300 m from HWM.
W06	Gural	W06-4	C	Yirinni (Donkin Falls Creek)	S-14.995306 E125.496575	Gwion panel with inverted Aamba (kangaroo) in cliff-face. Aamba are important in our Law. Old people lived in the midden caves.	Sandstone cliffs above winding mangrove creek. Balingga (Saltwater crocodiles), Ding and Birrayan (kingfishers) and Jowuli (egrets).	Eastern creek at "threeways". View art through binoculars. No access.
W06	Gural	W06-5	C	Lumbarni (Island)	S-15.092469 E125.331602	Young Wanjinna training to be a boss. 'Feathers' can be thrown from the hair to create rainclouds	Rocky sandstone island with west-facing beach. Nesting Walin ospreys. Tusk shells (<i>Dentalium</i>) on beach.	General Conditions
W06	Gural	W06-6	H	Wunbung-gu (Careening Bay 'Mermaid' Boab Tree)	S-15.104744 E125.009469	Wunambal Gaambara history is much older than this carved Bodgurri (boab). Old people of Wunbung-gu and Gural families lived near grove of Gun.gurru (cycads) at south end of beach.	Lt P.P. King RN careened HMC "Mermaid" for repairs Sept 1820. Makassan Islamic mihrab/prayer alcove at rear of Bodgurri (boab).	National park conditions notably no shell-collecting

Ngaauwudu (road zone)

R01-1	Munurru		C	Munurru #1 Art Site	S-14.902156 E126.195309	Mudawin is the boss Wanjinna for this country. He sits here with his family and Walangaanda (the Milky Way Wanjinna) and Aamba (Kangaroo). Nearby is Waljuwar (devil Argula) he steals babies souls who cry at night.	Argu (rocky sandstone) and Angurru (woollybutt tree) country home for Jebarra (emu), Walamba (antilopine kangaroo) and Bonee (short-necked freshwater turtle) in Yawal (billabongs)	General conditions. Use walkways and marked tracks at all times.
R01-2	Munurru		N	Munurru Camp Ground	S -14.886728 E126.202222	Important Yawal (waterhole) country with Ngari (paperbarks), Miiyani (water-lilies) and Bonee (short-necked freshwater turtle)	Managed Visitor camping site on banks of King Edward River. Camp Fees apply.	Camp ground conditions
R01-3	Munurru		C	Munurru #2 - Wana-wayiya	S -14.877831 E126.17688	In the Lalai (creation, dreaming) time, when the ground was soft, Wanjinna travelling to distant countries created caves as their resting places by throwing down clouds. Gwion and Malan Argula (devils) also live here.	Argu (rocky sandstone) and Angurru (woollybutt tree) country home for Jebarra (emu) and Walamba (antilopine kangaroo)	General conditions. Use walkways and marked tracks at all times.
R02	Ngaauwudu		N	Miyalayi Lookout	S -14.922808 E125.972486	This Marnga (laterite gravel) country has two culturally important forest tree resources - Dangana (endemic livistona palm) for food, and Yalmin (stringybark) for utensils, art ('canvas' and didgeridoo) and shelter.	Lookout north over Birremangurey country (Lawley River estuary). Home for Jebarra (emu) and Walamba (antilopine kangaroo)	General Conditions



Visitor Area #	Visitor Area Name	Visitor Loc'n #	VL Icon	VL Name	Location Co-ordinates	Cultural Story	Natural/History Story and special feature	Conditions
R03	Ngauwudu			Kandiwal Tourist Lodges	S-14.816162 E125.842541		Outback Spirit Tourist Lodge and Kimberly Wilderness Adventures Tourist Lodge	
R03-1	Ngauwudu		N	Mitchell Plateau Airstrip	S -14.793306 E 125.8246		Mitchell Plateau Airstrip. Runway length 1573 meters. Elevation 324 meters. Built in 1965 to service bauxite exploration	Facilities in guide book
R03-2	Ngauwudu		C,N	Nguyarri (Airport Swamp)	S – 14.775629 E 125.818248	Wunggurr (danger) site and traditional Law ground; permanent Yawal (waterhole) with many bush tucker resources - Gunduli (agile wallaby), Jebarra (emu) Barnarr (bush turkey); Warrmuna (possum) and Warnaji (sugarbag)	Significant national wetland and two endemic frog species. Ngari (paperbark) is dominant tree with many aquatic insect eating plants. Wetland is fenced to protect from feral animals.	General conditions
R03-3	Ngauwudu		N	Mertens Camp Ground	S-14.821769 E125.717122	Traditional Wunambal hunting and gathering place for Kandiwal families and their neighbours	Ranger Station, Camp ground. Start of 6km return Punamii-Unpuu walking track (moderate to difficult grade. Take care near cliff edges. Wijinggarrri (northern quoll) habitat.	Covered shoes and water Track standards. Helicopter available
R03-4	Ngauwudu		C,N	Bunjani (Little Mertens Falls)	S -14.822702 E125.710822	At Bunjani the spirits of our future generations live in the pools of the waterfalls. Gwion and local animal resource paintings Respect burial site on the track nearby - keep clear.	1 Km from start of Punamii-Unpuu walking track, Significant Wulo (rainforest patch) and home for Wobarda (water monitor). Birds - sylvester	Caution near gorge edges
R03-4	Ngauwudu		C,N	Bunjani (Big Mertens Falls)	S -14.824195 E 125.696873	Wunambal people have a story from Lalai that from here 3 Wunggurr snakes teamed up with 2 Mandagana (sea eagle) and a Warrana (wedge-tailed eagle) to sink a canoe full of people in Pariaba (Bougainville Peninsula). Gwion "battle scene" and local animal art panel at Yawala on the track 800 meters east of Big Mertens	Argu (rocky sandstone), Walararr (spinifex) and Yawala (waterhole) country. Mangarrmangarr (Peregrine falcon) nest on the cliff ledges of gorges. Miiyani (water-lily) in the Yawala are prized bush-tucker collected by women. Take care at cliff edges - keep back	General conditions . Cliff warning
R03-5	Ngauwudu		C,N	Punamii-Unpuu (Mitchell Falls)	S-14.823428 E 125.694813	Punamii-Unpuu is the home of the powerful Wunggurr (creator snakes) seen in the Falls' rainbows. To respect Wunggurr and keep safe - no swimming in the pools. National Heritage listed place	Argu (rocky sandstone) country with Warrana (wedge-tailed eagles) and Dalal (rare black grass wrens); Wobarda (goannas), and Monjyon (monjon rock wallabies)	No swimming in the pools. Keep clear of cliff edges
R03-6	Ngauwudu		C,N	Aunuyyu (Surveyors Pool)	S-14.673815 E125.73221	Wunggurr (snake) Gulinggi came from Bunjani (Mertens) pushing up rocks to create Yawal (waterhole) as his home: to respect power of the Wunggurr -no swimming in pools below the waterfall. The big white rocks are the Wunggurr snake eggs.	8kms return walking track (easy to moderate grade) crossing Wung- gayila (laterite-basalt) plateau to descend in last 0.5km to Aaunuyu in Argu (rocky sandstone) country. Traditional camping site with abundance of bush-tucker and fish, Amalarr (black bream)	General Conditions. Care on track at erosion sites



Visitor Area #	Visitor Area Name	Visitor Loc'n #	VL Icon	VL Name	Location Co-ordinates	Cultural Story	Natural/History Story and special feature	Conditions
R03-7	Ngauwudu		N	Wandadjingan (Lookout)	S-14.586719 E125.792874	Wandadjingan was a regular meeting place for Kandiwal and Leyo (Gibulde) people to start dry-season hunting drives for Aamba (kangaroo) in particular Walamba (antilopine kangaroo), part of Wunambal culture of sharing their Unguu (resources).	On Port Warrender Road approx 25kms from Mitchell Plateau Airfield. Wunggayila (volcanic hill) country with Jon (Darwin box) trees and groves of Gun.gurru (Cycad). Look out to Birremanguray country on eastern shore of Port Warrender up to Steep Head Island in Ngurrari country.	General Conditions
R03-8	Ngauwudu		N	Walsh Point	S-14.568133 E125.847999	Traditional camping area with abundance of bush-tucker and seafoods from Wadaga (saltwater) and Darrngala mangrove.	End of Port Warrender road 35 kms from Mitchell Plateau Airfield. Wunggayila (volcanic hill) country with many Wulo (rainforest) patches. Day use place	General conditions. Check road conditions at Ranger Station; Can be deeply eroded following wet season

Walking Tracks/Corridors

To be developed

Attachment 2a: UVMP Tour Operator's Terms & Conditions

In these UVP Terms and Conditions:

"Coast Remote Zone" is described on web site as Wunambal Remote and Gaambera Remote on map 2;

"Exclusive Wunambal Gaambera Country" means the land including islands marked red on Map 1 attached;

"IUCN" means the International Union for the Conservation of Nature

"On-Land Activity" means any tour activity conducted by a Tour Operator including but not limited to accessing cultural, historical, natural site(s) or place(s), trail walking, bushwalking, bird watching, camping, picnicking;

"Passenger" means every person who participates in On-Land Activity and includes all passengers on a Tour Transport Unit.

"Road Zone" means that part of Wunambal Gaambera Country between King Edward River and Mitchell River described as Road Zone - Ngauwudu on map 2;

"Tour Operator" means a person holding a relevant Western Australian tour operators licence and tour transport unit licence(s) who is registered/granted a licence by WGAC to operate Tours on Wunambal Gaambera Country and Tour Operator includes its owners, directors, staff, customers, passengers, agents, contractors and consultants;

"Tour Transport Unit" means a single dedicated tour conveyance that is either: a vessel (including its tenders and on-board helicopter), a vehicle licensed under an omnibus licence, or airplane or helicopter operated in accordance with an air operators certificate;

"Wunambal Gaambera Country" means the land and waters the subject of the native title determinations *Goonack v State of WA* [2011] FCA516 (link) and *Peurmora v State of WA* [2012] FCA 1334

"UVP" means Uunguu Visitor Pass being a three consecutive day permit (or multiples of 3 day) issued to a Visitor by WGAC giving a Visitor permission to enter designated Visitor Locations(s);

"Visitor" is a person holding the appropriate Uunguu Visitor Pass (UVP);

"Visitor Location" means a site (cultural, natural, historical) listed on the UVP Visitor Location Schedule open to visitors and includes an access area of 200 metres radius of the site and designated access track corridor.

UVP Tour Operators' Terms and Conditions

1 A Tour Operator must include in the UVP Tour Operator's application for registration, details of each Tour Transport Unit that will be used by the Tour Operator in Wunambal Gaambera Country.

2. A Tour Operator may only access Visitor Locations within Wunambal Gaambera Country as described on the Tour Operators UVP licence certificate after payment to WGAC of relevant UVP Fee.

3. A UVP fee purchase is not refundable or transferable as to person or date in any circumstance.

4. A Tour Operator must ensure that each of its Passengers hold a valid UVP, save in respect of employees or contractors of the Tour Operator.

5. A Tour operator must use reasonable endeavours to ensure that each of its Passengers complies with the terms of the UVP.

6. Tour Operators acknowledge that the UVP does not constitute consent of the relevant Minister to enter an Aboriginal Lands Trust land within Wunambal Gaambera Country

7. A Tour Operator must not access any part of Exclusive Wunambal Gaambera Country (see map 1) that is not a Visitor Location (see map 4).
8. A Tour Operator must not camp anywhere in Exclusive Wunambal Gaambera Country other than in a designated Camp Site. The Camp Sites are at Munurru and Mertens Creek (see map 2).
9. Tour Operators must ensure both their personnel and passengers/Visitors are made aware and respect the tour is accessing Country voluntarily protected and managed to IUCN standards and that plants, animals, cultural objects (rock art, stone arrangements, middens), or any other non-living objects (including but not limited to shells, driftwood, sand, rocks, historical items) are not collected or removed from Wunambal Gaambera Country.
10. Tour Operators must at all times hold either a current appropriate level Eco Certification from Ecotourism Australia ([link](#)) or a current Accredited Tourism Business certification under the Australian Tourism Accreditation Program ([link](#)) or recognised equivalent accreditation. WGAC will cancel a Tour Operators Registration should accreditation lapse or is cancelled by the relevant Accreditation authority.
11. Tour Operators access and use Wunambal Gaambera Country entirely at their own risk and liability and must hold current insurances to adequately cover all the risks and liabilities of their tour operations. A Tour Operator's insurance coverage must include, but is not limited to, public liability cover of at least \$20million. Such insurance must also cover any liability arising from the indemnity provided by the Tour Operator in clause 13.
12. The Tour Operator must promptly provide documents to demonstrate currency of required insurances coverage when requested by WGAC.
13. Each Tour Operator indemnifies and holds harmless WGAC, WGAC members, Wanjina Wunggurr (Uunguu) native title holders (collectively, the Indemnified) against any and all claims that are made against the Indemnified and any loss, including incurring of legal costs, that is suffered by the Indemnified, which:
 - (a) arises from the Tour Operator's access to and use of Wunambal Gaambera Country, including but not limited to the conduct of On-Land Activity or any activity in the Coast Remote Zone or the Road Zone; and/or
 - (b) that are or is in relation to any loss or damage, including personal injury, suffered by a Passenger of the Tour Operator.
14. Tour Operators must ensure at all times a tour group accessing Wunambal Gaambera Country must comprise the ratio of one Leader for every eight Passengers.
15. Tour Operators are to ensure that their tour group complies with any local directions as to maximum visitor numbers at any one time at a Visitor Location provided by WGAC signage, in the Visitor Location Handbook or in an emergency or management requirement given verbally by an Uunguu Ranger responding to a site management issue.
16. Tour Operators must ensure each and every Tour Group:
 - (i) Is familiar with the general warnings and terms and conditions for Visitors to Wunambal Gaambera Country.
 - (ii) is provided an adequate excursion briefing, approved by WGAC, prior to entering a Visitor Location;
 - (iii) comprises the leader/passenger ratio in clause 14 and is lead by a suitably experienced designated Tour Leader responsible for safe conduct of the tour:
 - (iv) uses designated or marked access point(s) to each Visitor Location and approach each Visitor Location by the designated route (refer Visitor Location Handbook) or marked trail as appropriate:

- (v) does not deviate from designated routes and walk trails and utilises viewing points and platforms where provided or marked and keeps within the 200meter access zone of the Visitor Location site or access track;
- (vi) passengers and leaders have adequate physical capacity and wear closed stout footwear to safely negotiate walk trails and access Visitor Locations:
- (vii) takes care at each cultural Visitor Location not to touch or brush against any art work panel wall, floor or ceiling, in particular, in confined spaces, not to wear back-pack, bag or carry any solid object unless hand-held
- (viii) does not interfere with any stone formation or approach a burial site;
- (ix) observes any WGAC direction provided in the Visitor Location Handbook (and as further notified) at a Visitor Location to not photograph or draw cultural images;
- (x) is equipped with a field first-aid kit, adequate drinking water for each passenger and leader and communication equipment capable of maintaining contact between the tour group and groups transport unit;
- (xi) on a bushwalk activity be equipped with an EPIRB, satellite phone or Spot reporting/locator device connected to base
- (xii) does not light any fires except in designated fire places and only on days that are completely safe to do so;
- (xiii) passengers do not wash with soaps or detergents in streams or waterholes
- (xiv) human excreta waste must be buried no less than 100 meters from any water course; and
- (xv) no swimming in any saltwater, estuarine water, freshwater streams near the coast
- (xvi) passengers are aware of the risks of rock falls and loose surfaces and not to approach cliff or gorge edges
- (xvii) passengers are aware that wild animals live in Wunambal Gaambera Country and in particular saltwater crocodiles can locate to inland streams.

17. Helicopter support to any Tour Group must, except in emergencies, only use WGAC designated landing sites for passenger transfers.

18. Helicopter operators anywhere within Wunambal Gaambera Country must ensure tour passengers have a valid UVP.

19. Tour Operators must ensure all waste disposal is on a "leave no trace" principle, if

- (a) marine - sewerage and bilge water discharged in open water at least 5 nautical miles seaward of the Mean Low Water Mark; and
- (b) land - all garbage and sewerage removed from Wunambal Gaambera Country or disposed at designated Disposal Sites.

20. Visitors and Tour Operators are not to take photographs or produce images at any Visitor Location for use in any commercial purpose without first obtaining from WGAC prior written permission.



Wunambal Gaambara Country



You are entering Wunambal Gaambara people's Unguu native title land. You need a valid permit (Uunguu Visitor Pass "UVP") issued by Wunambal Gaambara Aboriginal Corporation [WGAC] to access any land beyond this point.

Wunambal Gaambara Country is a remote natural environment with unpredictable conditions. **You enter Wunambal Gaambara Country at your own risk.** Please heed Visitor and Healthy Country Warnings and respect management operations. We Wunambal Gaambara people welcome UVP holders to our Country and invite you to enjoy our culture and natural beauty at Visitor Locations we have opened for you.

VISITOR WARNINGS

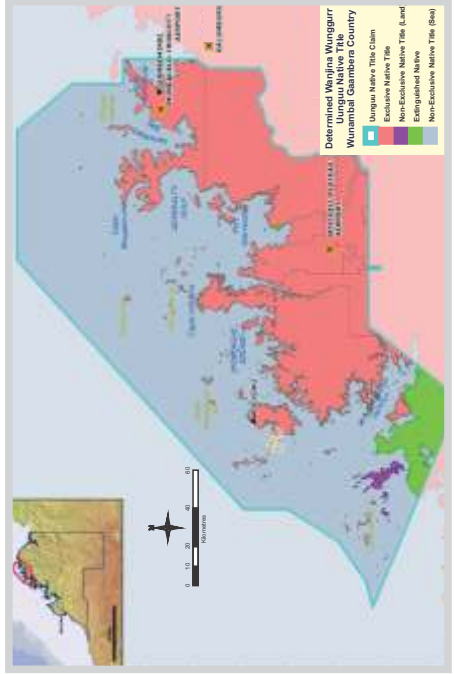
Your UVP is a permit to visit the Visitor Locations shown here (see map) and on our website. Tour operators must be registered with WGAC. Please display your UVP to Rangers on request. If you wish to obtain a UVP please contact Munurru Ranger Station.

ACCESSING VISITOR LOCATIONS

- Always wear stout enclosed footwear and hat.
- Carry sufficient water for your return journey.
- Stay on marked tracks and within 200 meters of a Visitor Location.
- No swimming in saltwater, estuarine areas or freshwater streams near the coast.
- No swimming in pools of Punamii-Uunpuu (Mitchell Falls).
- Wild animals live in this Country – salt water crocodiles can locate to inland streams.
- There are risks of rock falls and loose surfaces, do not approach cliff or gorge edges.

CAMPING BUT NO OTHER SERVICES

- Camping is permitted only at Munurru and Mertens Creek Camp Grounds. Fees apply.
- Camp fires only permitted at fire-places within the Camp Grounds, restrictions apply.
- Collect firewood from sign-posted areas only.
- Drinking water is from natural sources, availability and water quality not predictable.
- No washing with soaps or detergents in streams and water holes.
- Please take your rubbish with you – disposal point at Kalumburu Rd turnoff.
- No medical, food, fuel or mechanical repair facilities available beyond this point. You must be self-sufficient.
- Access tracks not regularly maintained and may be impassable. Tides can cut access off beaches and salt pans – may endanger life.



Our Healthy Country Vision is to pass this healthy country to our future generations as our ancestors did for us.

Please help us to keep our Country healthy.

HEALTHY COUNTRY

Our Country is managed by our Healthy Country Team (Uunguu Rangers) implementing the Wunambal Gaambara Healthy Country Plan – see our website: www.wunambalgaambara.org.au

Our Country is healthy – our physical culture (rock art) is intact and no plant or animal species have been lost.

HEALTHY COUNTRY WARNINGS

CULTURE

- Please respect our Wanjina Wunggurr culture. At Visitor Locations do not touch rock art or approach burial places.
- No commercial photography is permitted without a special WGAC permit.

RIGHT WAY FIRE

- WGAC conducts aerial and on-ground prescribed early dry season burning in May-July to reduce wildfire damage and carbon emissions.
- Bushwalking is not permitted during May and June.
- Visitors must avoid fire operations areas.

PROTECTING COUNTRY

- Visitors are not permitted to bring any firearm or pets (dogs) onto Wunambal Gaambara Country.
- Visitors cannot take or collect any plant or animal specimens from Wunambal Gaambara Country without a special permit.

By Authority



www.wunambalgaambara.org.au

Attachment 2c: UVMP Standard Terms & Conditions

You acknowledge and agree that:

1. Your Uunguu Visitor Pass (UVP) is issued to you personally by the Wunambal Gaambera Aboriginal Corporation ICN3154 ("WGAC") and is not transferable in any circumstance to any other person.
2. Your UVP is only issued for entry to the Zone(s) stated on the UVP.
3. You are only permitted to stay on Wunambal Gaambera Country for the period stated on the UVP.
4. WGAC will not in any circumstance refund or hold in credit for your later use the UVP fee or any portion thereof.
5. You must produce or display for inspection your UVP to an Uunguu Ranger if requested by the Ranger.
6. If you are a tour operator you must be validly registered and hold the required number of UVP's for your tour guests/passengers.
7. Wunambal Gaambera Country is a remote natural environment with unpredictable conditions and that your entry and stay on Wunambal Gaambera Country is entirely at your own risk.
8. Camping is only permitted at Munurru and Mertens Creek Camp Grounds. Additional fees apply for camping.
9. Camp fires are only permitted at designated fire-places within the Munurru and Mertens Creek Camp-Grounds. No lighting of fires in any other circumstance.
10. Fire restrictions apply on high fire danger days or as instructed by a duty Ranger.
11. You can only collect firewood from sign-posted areas.
12. You must take your rubbish with you, (if you are in the Road Zone a disposal point is at the Kalumburu Rd turnoff).
13. You must not wash with soaps or detergents in freshwater streams or waterholes
14. You are not to bring any firearm or hunting weapon such as a cross-bow onto Wunambal Gaambera Country
15. You are not to bring any animal (including pet or domesticated animal) or plant specimen onto Wunambal Gaambera Country
16. You are not to take or collect any plant or animal specimens from Wunambal Gaambera Country
17. You are not to swim in pools of Punamii-Uunpuu (Mitchell Falls).
18. You are not to touch any rock art and if in a confined space at a rock art site not to wear a backpack, bag or any solid item such as a camera tripod or walking stick that may brush against a painting
19. You are to stay away from any burial place (burial places may be identified by heaped stones, a rock shelter or an enclosed fenced site).
20. You are not permitted to take photographs or produce images in any media form for commercial purposes.
21. You must stay on marked tracks and within 200 meters of a Visitor Location

General Warnings for accessing and visiting Wunambal Gaambera Country

ACCESSING VISITOR LOCATIONS

- Always wear stout enclosed footwear and hat
- Carry sufficient water for your return journey.
- No swimming in saltwater or estuarine areas or freshwater streams near the coast.
- Wild animals live in this Country - salt water crocodiles can locate to inland streams.
- There are risks of rock falls and loose surfaces, do not approach cliff or gorge edges.

CAMPING BUT NO OTHER SERVICES

- Drinking water is from natural sources, availability and water quality not predictable
- Please take your rubbish with you – disposal point at Kalumburu Rd turnoff.
- No medical, food, fuel or mechanical repair facilities are available.
- Access tracks not regularly maintained and may be impassable, tides can cut access off beaches and salt pans – may endanger life.

FIRE RISK

- WGAC conducts aerial and on-ground prescribed early dry season burning in the months May – July to reduce wildfire damage and carbon emissions.
- Visitors must avoid fire operations areas.
- No bushwalking UVPs (permits) will be available during the months of May and June for any areas other than Visitor Locations and associated access points and tracks.

BUSHWALKING

- Bushwalkers must submit to WGAC a safety plan than has also been provided to their family.
- Bushwalkers must provide to WGAC evidence of insurance or access to funds of minimum \$5,000 non-life-threatening evacuation or associated movements.

UVP INCOME & EXPENSES

NET SURPLUS/DEFICIT	\$21,993	-\$18,702	\$29,940	\$136,068
	12 mth	12 mth	12 mth	12 mth
INCOME	Jan2014 - Dec2014	Jan2015 - Dec2015	Jan2016 - Dec2016	Jan2017 - Dec2017
Coastal Remote Zone UVP fees	\$303,024	\$419,449	\$655,764	\$794,631
Forecast Cruise Pax in WG country	3,030	3,329	3,643	4,415
UVP Rate per pax (3day 2 night)	\$100	\$126	\$180	\$180
Coastal Managed Site fees	\$0	\$0	\$510,038	\$618,046
Forecast Pax on managed site tour	3,030	3,329	3,643	4,415
Tour fee pax fee per day	\$0	\$0	\$140	\$140
Road Zone GIT UVP Fees	\$89,082	\$110,313	\$133,673	\$133,673
Forecast GIT visitor/paxs	2,800	2,884	2,971	2,971
UVP Rate per pax (3day 2 night)	\$32	\$38	\$45	\$45
Road Zone FIT UVP Fees	\$133,623	\$165,470	\$200,510	\$200,510
Forecast FIT visitors	4,200	4,326	4,456	4,456
UVP Rate per pax (3day 2 night)	\$32	\$38	\$45	\$45
	10,030	10,539	11,069	11,841
Total Income	\$525,729	\$695,231	\$1,499,985	\$1,746,861
Return on Income	4%	-3%	2%	8%
EXPENSES	12 mth Jan2014 - Dec2014	12 mth Jan2015 - Dec2015	12 mth Jan2016 - Dec2016	12 mth Jan2017 - Dec2017
CoastRemote Ranger Patrols				
Patrol Days per Year	65	65	65	70
Ranger Patrol Days per Year	115	130	130	140
Ranger wage cost	\$14,747	\$16,670	\$16,670	\$17,952
FoodCamp costs per Ranger day	\$5,750	\$6,500	\$6,500	\$7,000
Helicopter per Patrol	\$33,000	\$21,000	\$33,000	\$33,000
Boat per Patrol	\$28,121	\$46,319	\$57,896	\$62,590
Remote Coast Ranger Patrols	\$81,618	\$90,489	\$114,066	\$120,542
Managed Site camp costs				
Ranger/Guide Days in year/mth	0	0	213	213
Total guide days per year/mth	0	0	490	732
<i>number FTE rangers (assume number 0.75FTE ranger days</i>	0	0	84	128
<i>number FTE ranger days</i>	0	0	136	136
<i>number casual rangers</i>	0	0	135	135
<i>number casual ranger days</i>	0	0	135	135
Ranger/Guide Wages	\$0	\$0	\$88,871	\$125,716
Traineeship Subsidy (1FTE Ranger)	\$0	\$0	-\$7,333	-\$7,000
Traineeship Subsidy CAS Ranger	\$0	\$0	-\$12,000	-\$12,000
Camp Amortisation	\$0	\$0	\$61,035	\$61,035
Rent	\$0	\$0	\$0	\$0
Food costs per Ranger per day	\$0	\$0	\$10,600	\$14,450
Camp maintenance/facilities	\$0	\$0	\$0	\$0
Annual camp setup costs	\$0	\$0	\$5,000	\$5,150
Tour Development	\$5,000	\$7,000	\$8,000	\$8,000
Managed Site Development Costs	\$4,000	\$8,000	\$0	\$0
Crew Change	\$0	\$0	\$32,760	\$33,743
Boat operations	\$0	\$0	\$84,740	\$95,880
Freight	\$0	\$7,500	\$24,000	\$24,720
Fuel	\$0	\$3,300	\$6,600	\$6,798
Ngula Managed site total costs	\$9,000	\$25,800	\$302,273	\$356,492

Road Zone Visitor Station and Patrol costs				
Ranger Patrol Days per year	181	182	189	189
Total Ranger days per year	363	442	534	622
<i>number FTE rangers (assume</i>				
<i>number 0.75FTE ranger days</i>	61	128	128	216
<i>number FTE ranger days</i>	125	136	136	136
<i>number casual rangers</i>				
<i>number casual ranger days</i>	177	178	135	135
Ranger/Guide Wages	\$65,149	\$75,825	\$94,513	\$105,798
Traineeship Subsidy FTE Ranger	-\$7,000	-\$4,000	-\$4,000	-\$4,000
Traineeship Subsidy CAS Ranger	-\$6,000	-\$6,000	-\$12,000	-\$12,000
Camp Amortisation	\$0	\$0	\$54,591	\$54,591
Motor vehicle lease	\$19,500	\$26,000	\$47,667	\$52,000
Motor vehicle operational cost	\$12,000	\$16,000	\$29,333	\$32,000
Rent	\$0	\$0	\$0	\$0
Food costs per Ranger per day	\$11,165	\$8,300	\$10,600	\$12,800
Camp maintenance/facilities	\$0	\$0	\$0	\$0
Annual camp setup costs	\$10,000	\$10,000	\$5,000	\$5,150
Tour Development	\$0	\$0	\$4,000	\$4,000
Freight	\$0	\$6,000	\$6,000	\$6,180
Fuel	\$3,300	\$3,300	\$3,300	\$3,399
Road Zone Visitor Station and Patrol costs	\$108,114	\$135,425	\$239,005	\$259,918

UVMP				
Days	0	0	12	12
UVP Site Plans	\$0	\$0	\$11,200	\$11,200
Visitor Impact Monitoring (Audit)	\$0	\$0	\$28,560	\$0
UVBF WGT	\$52,573	\$139,046	\$395,979	\$451,526
UVP HC Fund (Site Plans Y1-2) 5%	\$26,286	\$34,762	\$38,297	\$45,241
HCT Meetings UVMP/VL Panel	\$3,400	\$6,700	\$4,300	\$6,200
UVBF total costs	\$82,259	\$180,508	\$478,336	\$514,167

Administration				
Front office/bookkeeping	\$22,400	\$22,400	\$22,400	\$22,400
Operations Management	\$89,723	\$119,631	\$119,631	\$123,220
Logistics Agent	\$0	\$0	\$12,000	\$14,000
Operations Travel	\$12,500	\$15,000	\$15,000	\$15,450
Office Costs	\$12,000	\$14,400	\$14,400	\$14,832
Development & Procedures	\$4,500	\$0	\$10,000	\$5,000
Insurances	\$2,500	\$2,500	\$2,500	\$2,575
Legal	\$0	\$0	\$0	\$0
Bank charges	\$5,837	\$7,807	\$18,074	\$21,308
Administration total costs	\$149,460	\$181,738	\$214,005	\$218,785

General				
Ranger Uniforms	\$3,000	\$6,000	\$6,000	\$6,180
Healthy Country Training	\$26,286	\$34,762	\$49,497	\$56,441
Emergency Contingency	\$8,000	\$8,000	\$10,000	\$10,300
Communication	\$4,000	\$9,600	\$9,600	\$9,888
General total costs	\$41,286	\$58,362	\$75,097	\$82,809

Marketing				
Promotion & Liaison	\$5,257	\$6,952	\$7,500	\$17,993
UVP FIT RZ sales commissions	\$10,423	\$12,907	\$15,640	\$15,640
Website	\$3,500	\$3,500	\$3,500	\$3,605
Industry UVMP Package	\$11,284	\$15,808	\$16,604	\$17,761
Marketing total costs	\$30,464	\$39,167	\$43,244	\$54,999

Total Expenses (before interest)	\$502,201	\$711,488	\$1,466,025	\$1,607,711
Interest Payable on Overdraft	\$1,535	\$2,445	\$4,020	\$3,082
NET SURPLUS/DEFICIT	\$21,993	-\$18,702	\$29,940	\$136,068

Summary of Wages and UVP Allocations

Wages & Salaries	Jan2014 - Dec2014	Jan2015 - Dec2015	Jan2016 - Dec2016	Jan2017 - Dec2017
Ranger Guide Wages	\$79,895.90	\$92,494.80	\$200,054.26	\$249,466.32
<i>Patrol Days</i>	246	247	254	259
<i>ranger days</i>	478	572	1,154	1,494
<i>Permanent (FTE)</i>	\$46,419.98	\$46,676.45	\$103,098.53	\$103,098.53
<i>Seasonal Rangers</i>	\$33,475.92	\$45,818.35	\$96,955.73	\$146,367.79
Administration wages	\$22,400.00	\$22,400.00	\$22,400.00	\$22,400.00
Operations Mgr wage	\$89,723.08	\$119,630.77	\$119,630.77	\$123,219.69
Total	\$192,018.98	\$234,525.57	\$342,085.03	\$395,086.01
<i>% of income</i>	36.5%	33.7%	22.8%	22.6%
Training expenditure				
Tour development	\$8,000.00	\$8,000.00	\$4,000.00	\$4,000.00
Training general	\$26,286.46	\$34,761.57	\$49,497.35	\$56,440.73
Total	\$34,286.46	\$42,761.57	\$53,497.35	\$60,440.73
<i>% of income</i>	6.5%	6.2%	3.6%	3.5%
UVP Allocations	Year 1	Year 2	Year 3	Year 4
UVBF (WGT)	\$52,572.92	\$139,046.29	\$395,978.80	\$451,525.83
WGAC 25%	\$13,143.23	\$34,761.57	\$98,994.70	\$112,881.46
Charitable entity (UDT) 15%	\$7,885.94	\$20,856.94	\$59,396.82	\$67,728.87
Traditional Owners 30%	\$15,771.88	\$41,713.89	\$118,793.64	\$135,457.75
Discretion 30%	\$15,771.88	\$41,713.89	\$118,793.64	\$135,457.75
UVP HC Management Training	\$26,286.46	\$34,761.57	\$49,497.35	\$56,440.73
UVP HC Conservation Fund	\$26,286.46	\$34,761.57	\$38,297.35	\$45,240.73
Total	\$105,145.85	\$208,569.44	\$483,773.50	\$553,207.29
<i>% of income</i>	20.0%	30.0%	32.3%	31.7%

Summary UVP Income & Expenses	Year 1	Year 2	Year 3	Year 4
INCOME	Jan2014 - Dec2014	Jan2015 - Dec2015	Jan2016 - Dec2016	Jan2017 - Dec2017
UVP Coast Remote	\$303,024	\$419,449	\$655,764	\$794,631
UVP Road/Special GT Tour	\$89,082	\$110,313	\$133,673	\$133,673
UVP Road/Special Zone FIT	\$133,623	\$165,470	\$200,510	\$200,510
Total UVP Income	\$525,729	\$695,231	\$989,947	\$1,128,815
UVP MS Tour	\$0	\$0	\$510,038	\$618,046
Total UVMP Income	\$525,729	\$695,231	\$1,499,985	\$1,746,861
EXPENSES				
Remote Coast Ranger Patrols	\$81,618	\$90,489	\$114,066	\$120,542
Ngula Managed site total costs	\$9,000	\$25,800	\$302,273	\$356,492
Road Zone Visitor Station and Patrol costs	\$108,114	\$135,425	\$239,005	\$259,918
UVBF total costs	\$82,259	\$180,508	\$478,336	\$514,167
Administration total costs	\$149,460	\$181,738	\$214,005	\$218,785
General total costs	\$41,286	\$58,362	\$75,097	\$82,809
Marketing total costs	\$30,464	\$39,167	\$43,244	\$54,999
Total Expenses (before interest)	\$502,201	\$711,488	\$1,466,025	\$1,607,711
Interest Overdraft	\$1,535	\$2,445	\$4,020	\$3,082
NET SURPLUS/DEFICIT	\$21,993	-\$18,702	\$29,940	\$136,068
<i>Return on Income</i>	4%	-3%	2%	8%
UVP Cost Centres				
UVP Operations	\$229,195	\$290,881	\$698,587	\$791,951
UVBF Costs	\$55,973	\$145,746	\$400,279	\$457,726
Healthy UVP	\$52,573	\$69,523	\$127,555	\$112,881
Overheads	\$164,460	\$205,338	\$239,605	\$245,153
Total Costs	\$502,201	\$711,488	\$1,466,025	\$1,607,711
Cost Centres – percentages	2014	2015	2016	2017
Operations	46%	41%	48%	49%
UVBF Costs	11%	20%	27%	28%
Healthy UVP	10%	10%	9%	7%
Overheads	33%	29%	16%	15%

UVP Pricing Schedule: 2014

(demonstrating extended stay discount column 5)

UVP Package (Per Person)	Coast Remote Zone	Ngauwudu (Road) Zone	On-Land Activity	Extended Stay Discount
Up to 3 days	\$110.00	\$35.00	\$35.00	0.00%
Up to 6 days	\$209.00	\$66.50	\$66.50	5.00%
Up to 9 days	\$297.00	\$94.50	\$94.50	10.00%
Up to 12 days	\$374.00	\$119.00	\$119.00	15.00%
Up to 16 days	\$412.00	\$131.25	\$131.25	25.00%



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